Pricing Sheet RFP 1907

Vendor Name and Contact:

DiscountCell, Inc
Jennifer King - corp@discountcell.com

General Information

Enter all information directly into the relevant Excel spreadsheet cells. Enter numbers on form in "number" (two-place decimal), not "currency" or other format unless otherwise stated. Omit dollar signs, commas, and any other non-essential symbols. (e.g., $11.90 should be entered as 11.90) Prices must be in US Dollars. Enter "0" if there is no charge. **Cells left blank will be interpreted as "no offer." A "No Offer" bid may disqualify the vendor from that category.**

Price per unit based on – *MSRP (Manufacturers Suggested Retail Price) / VCP (Vendor Commercial Price)*

Vendors must list the top three sellers in each category for both Manufacturer and Aftermarket Items

Market Basket Item	Manufacture/Brand	Length of Warranty	Price Per Unit (MSRP / VCP)		Discounted Price Per Unit	Discount Percent Off Price Per Unit (MSRP / VCP)		Aftermarket/Brand	Length of Warranty	Price Per Unit (MSRP / VCP)		Discounted Price Per Unit	Discount Percent Off Price Per Unit (MSRP / VCP)	
Netbook/Tablet Devices	*No Offer*	-	-	-		-	-	*No Offer*	-	-	-	-	-	-
Blue Tooth	*LG / HBM235*	*1 year*	*39.99*	*24.95*	*23.70*	*42.00*	*5.00*	*BlueAnt / T1*	*2 years*	*79.99*	*54.95*	*52.20*	*36.00*	*5.00*
(headsets)	*Motorola / H520*	*1 year*	*39.99*	*34.95*	*33.20*	*18.00*	*5.00*	*BlueAnt / Q2*	*2 years*	*129.95*	*84.95*	*80.70*	*40.00*	*5.00*
	Samsung / WEP570	*1 year*	*49.99*	*34.95*	*33.20*	*35.00*	*5.00*	*Jabra / Wave*	*1 year*	*79.99*	*64.95*	*61.70*	*24.00*	*5.00*
Memory Cards	*No OEM available*	-	-	-	-	-	-	*Adata 8GB MicroSDHC*	*1 year*	*22.99*	*18.95*	*18.00*	*23.00*	*5.00*
	No OEM available	-	-	-	-	-	-	*Kingston 4GB MicroSD*	*1 year*	*15.15*	*14.95*	*14.20*	*6.00*	*5.00*
	No OEM available	-	-	-	-	-	-	*Adata 16GB MicroSDHC*	*1 year*	*39.99*	*34.95*	*33.20*	*18.00*	*5.00*
Car Chargers	*Motorola/ SPN5400 MicroUSB*	*1 year*	*29.95*	*12.95*	*11.00*	*72.00*	*15.00*	*MobileLine / MicroUSB Dual port*	*1 year*	*29.99*	*12.95*	*11.01*	*72.00*	*15.00*
	Samsung / CAD300UBEB MicroUSB	*1 year*	*29.95*	*12.95*	*11.00*	*72.00*	*15.00*	*Naztech / Micro and MiniUSB (all in one)*	*1 year*	*29.99*	*14.95*	*12.71*	*65.00*	*15.00*
	LG / MicroUSB	*1 year*	*29.95*	*12.95*	*11.00*	*72.00*	*15.00*	*WireXGroup / MiniUSB*	*1 year*	*24.95*	*8.95*	*7.61*	*79.00*	*15.00*
Batteries	*Blackberry / Standard Battery*	*1 year*	*44.95*	*24.95*	*21.20*	*59.00*	*15.00*	*Naztech / Blackberry Extended Battery*	*1 year*	*39.99*	*26.95*	*22.91*	*48.00*	*15.00*
	HTC / Standard Battery	*1 year*	*49.95*	*32.95*	*28.00*	*49.00*	*15.00*	*Naztech / HTC Extended Battery*	*1 year*	*39.99*	*29.95*	*25.46*	*40.00*	*15.00*
	Motorola / Standard Battery	*1 year*	*49.99*	*39.95*	*33.96*	*35.00*	*15.00*	*Naztech / Motorola Extended Battery*	*1 year*	*39.99*	*29.95*	*25.46*	*40.00*	*15.00*
Travel Chargers	*HTC / MicroUSB*	*1 year*	*29.99*	*16.95*	*14.41*	*58.00*	*15.00*	*Naztech Pro MicroUSB*	*1 year*	*24.99*	*14.95*	*12.71*	*75.00*	*15.00*
	Blackberry / MicroUSB	*1 year*	*29.99*	*14.95*	*12.71*	*65.00*	*15.00*	*Naztech / Micro and MiniUSB (all in one)*	*1 year*	*29.99*	*14.95*	*12.71*	*65.00*	*15.00*
	Motorola/ MicroUSB	*1 year*	*29.99*	*15.95*	*13.56*	*62.00*	*15.00*	*MobileLine / MicroUSB*	*1 year*	*19.99*	*12.95*	*11.01*	*50.00*	*15.00*
Leather Cases	*Blackberry / Tote*	*1 year*	*24.95*	*9.95*	*8.46*	*75.00*	*15.00*	*Naztech / Kaskade*	*1 year*	*29.95*	*14.95*	*12.71*	*65.00*	*15.00*
	Blackberry / Swivel	*1 year*	*24.95*	*12.95*	*11.00*	*63.00*	*15.00*	*Swiss Leatherware / Alps*	*1 year*	*29.95*	*16.95*	*14.41*	*58.00*	*15.00*
	Blackberry / Pocket	*1 year*	*29.99*	*18.95*	*16.11*	*52.00*	*15.00*	*WireXGroup / Omni*	*1 year*	*14.95*	*7.95*	*6.76*	*82.00*	*15.00*
Holsters	*Motorola / Nextel*	*1 year*	*9.99*	*7.95*	*6.76*	*35.00*	*15.00*	*Naztech / Blackberry Springtop*	*1 year*	*14.95*	*9.95*	*8.46*	*48.00*	*15.00*
	Motorola / Nextel	*1 year*	*9.99*	*8.95*	*7.61*	*25.00*	*15.00*	*Naztech / Motorola Springtop*	*1 year*	*14.95*	*9.95*	*8.46*	*48.00*	*15.00*
								Otterbox / Defender	*1 year*	*49.95*	*39.95*	*33.96*	*35.00*	*15.00*
Hands Frees	*Blackberry / Stereo*	*1 year*	*24.95*	*19.95*	*16.96*	*35.00*	*15.00*	*Naztech / NX40*	*1 year*	*19.95*	*14.95*	*12.71*	*40.00*	*15.00*
(wired headsets)	*HTC*	*1 year*	*29.99*	*22.95*	*19.51*	*38.00*	*15.00*	*Jabra / Earboom*	*1 year*	*19.95*	*12.95*	*11.01*	*50.00*	*15.00*
	Motorola	*1 year*	*24.95*	*16.95*	*14.41*	*47.00*	*15.00*	*Jabra / Stereo*	*1 year*	*34.99*	*24.95*	*21.20*	*44.00*	*15.00*

Pricing Sheet RFP 1907

Vendor Name and Contact:

DiscountCell, Inc
Jennifer King - corp@discountcell.com

Company Name	*DiscountCell, Inc*														
Contact Name	*Jennifer King*														
Contact Email	*corp@discountcell.com*														
Market Basket Item	Manufacture/Brand	Length of Warranty	Price Per Unit (MSRP / VCP)		Discounted Price Per Unit	Discount Percent Off Price Per Unit (MSRP / VCP)			Aftermarket/Brand	Length of Warranty	Price per Unit (MSRP / VCP)		Discounted Price Per Unit	Discount Percent Off Price Per Unit (MSRP / VCP)	
Data Cables	*HTC / MicroUSB*	*1 year*	*19.99*	*12.95*	*12.30*	*40.00*	*5.00*		*Belkin / MicroUSB*	*1 year*	*19.99*	*5.95*	*5.65*	*75.00*	*5.00*
	Motorola / MicroUSB	*1 year*	*19.95*	*9.95*	*9.45*	*55.00*	*5.00*		*Naztech / HDMI*	*1 year*	*29.99*	*16.95*	*16.10*	*48.00*	*5.00*
	HTC / HDMI	*1 year*	*49.99*	*29.95*	*28.45*	*45.00*	*5.00*		*WireXGroup / MicroUSB*	*1 year*	*14.95*	*8.95*	*8.50*	*45.00*	*5.00*
Snap On Covers	*HTC*	*1 year*	*24.99*	*14.95*	*12.71*	*55.00*	*15.00*		*Naztech / Rubberized*	*1 year*	*14.95*	*9.95*	*8.46*	*49.00*	*15.00*
	No OEM available	-	-	-	-	-	-		*WireXGroup / Rubberized*	*1 year*	*14.95*	*8.95*	*7.61*	*55.00*	*15.00*
	No OEM available	-	-	-	-	-	-		*BodyGlove*	*1 year*	*22.40*	*18.95*	*16.11*	*30.00*	*15.00*
Silicone Skins	*HTC*	*1 year*	*24.99*	*11.95*	*10.16*	*67.00*	*15.00*		*WireXGroup*	*1 year*	*14.95*	*7.95*	*6.76*	*62.00*	*15.00*
	Blackberry	*1 year*	*14.95*	*7.95*	*6.76*	*62.00*	*15.00*		*Naztech TPU*	*1 year*	*14.95*	*9.95*	*8.46*	*49.00*	*15.00*
	Blackberry 3 pack	*1 year*	*29.95*	*14.95*	*12.71*	*65.00*	*15.00*		*Naztech Gel*	*1 year*	*14.95*	*9.95*	*8.46*	*49.00*	*15.00*
Stylus	*HTC*	*1 year*	*24.95*	*16.95*	*14.41*	*37.00*	*5.00*		*None Available*	-	-	-	-	-	-
	Samsung	*1 year*	*14.95*	*11.95*	*10.16*	*85.00*	*5.00*		*None Available*	-	-	-	-	-	-
	Nokia Stylus	*1 year*	*14.95*	*12.95*	*11.01*	*18.00*	*5.00*		*None Available*	-	-	-	-	-	-
LCD Protectors	*HTC*	*1 year*	*9.99*	*6.95*	*5.91*	*85.00*	*15.00*		*Naztech HD*	*1 year*	*14.99*	*9.95*	*8.46*	*49.00*	*15.00*
	No OEM available	-	-	-	-	-	-		*ScreenGuardz*	*Lifetime*	*11.99*	*9.95*	*8.46*	*32.00*	*15.00*
	No OEM available	-	-	-	-	-	-		*Naztech*	*1 year*	*9.95*	*7.95*	*6.76*	*35.00*	*15.00*
Antennas	*No OEM available*	-	-	-	-	-	-		*Wilson / Sleek*	*1 year*	*129.95*	*94.95*	*88.30*	*34.00*	*7.00*
	No OEM available	-	-	-	-	-	-		*Wilson / 801244*	*1 year*	*259.95*	*214.95*	*199.90*	*24.00*	*7.00*
	No OEM available	-	-	-	-	-	-		*Wilson / SmartTech*	*1 year*	*299.95*	*249.95*	*232.45*	*24.00*	*7.00*
Phone Holders	*No OEM available*	-	-	-	-	-	-		*Naztech / Dashmount*	*1 year*	*39.95*	*22.95*	*20.66*	*53.00*	*10.00*
	No OEM available	-	-	-	-	-	-		*Clingo / Podium*	*1 year*	*29.99*	*21.95*	*19.76*	*37.00*	*10.00*
	No OEM available	-	-	-	-	-	-		*Igrip / Traveler*	*1 year*	*29.99*	*24.95*	*22.46*	*27.00*	*10.00*
Phone Straps	*No Offer*	-	-	-	-	-	-		*No Offer*	-	-	-	-	-	-
Car Kits	*Motorola / T215*	*1 year*	*69.99*	*54.95*	*52.20*	*26.00*	*5.00*		*SuperTooth / Buddy*	*1 year*	*59.95*	*49.95*	*47.45*	*22.00*	*5.00*
	Motorola / TZ700	*1 year*	*99.95*	*79.95*	*75.95*	*25.00*	*5.00*		*BlueAnt / S4*	*1 year*	*99.99*	*79.95*	*75.95*	*25.00*	*5.00*
	Blackberry / VM605	*1 year*	*99.99*	*69.95*	*66.45*	*25.00*	*5.00*		*Jabra / Cruiser 2*	*1 year*	*99.99*	*79.95*	*75.95*	*25.00*	*5.00*
Face Plates	*Same as Snap-on covers (see above)*								*Same as Snap-on covers (see above)*						
Repair Kits	*No Offer*	-	-	-		-	-		*No Offer*	-	-	-		-	-
Discount Percentage	Percentage Discount for items not listed above *(listed by Category w/ Discount percentage off VCP - Vendor Commercial Price)*														
	Bluetooth - headsets	*5.00*		*Memory Cards*		*5.00*									
	Car Chargers	*15.00*		*Batteries*		*15.00*									
	Travel Chargers	*15.00*		*Leather Cases*		*15.00*									
	Holsters	*15.00*		*Handsfree-headsets*		*15.00*									
	Data Cables	*5.00*		*Snap On Covers*		*15.00*									
	Silicone Skins	*15.00*		*Stylus*		*5.00*									
	LCD Protectors	*15.00*		*Antennas*		*7.00*									
	Phone Holders-cradles	*10.00*		*Car Kits*		*5.00*									
	Percentage Discount for Employee Purchases					*Same discounts as listed above*									

WSCA Discount Percent

Company Name	*DiscountCell, Inc*	
Contact Name	*Jennifer King*	
Contact Email	*corp@discountcell.com*	

Vendors must list the top three sellers in each category for both Manufacturer and After Market Items

Item	Manufacture/Brand	Length of Warranty	WSCA Discount Percent		Aftermarket/Brand	Length of Warranty	WSCA Discount Percent
Netbook/Tablet Devices	*No Offer*	-	-		*No Offer*	-	-
Blue Tooth	*LG / HBM235*	*1 year*	*5.00*		*BlueAnt / T1*	*2 years*	*5.00*
(headsets)	*Motorola / H520*	*1 year*	*5.00*		*BlueAnt / Q2*	*2 years*	*5.00*
	Samsung / WEP570	*1 year*	*5.00*		*Jabra / Wave*	*1 year*	*5.00*
Memory Cards	*No OEM available*	-	-		*Adata 8GB MicroSDHC*	*1 year*	*5.00*
	No OEM available	-	-		*Kingston 4GB MicroSD*	*1 year*	*5.00*
	No OEM available	-	-		*Adata 16GB MicroSDHC*	*1 year*	*5.00*
Car Chargers	*Motorola/ SPN5400 MicroUSB*	*1 year*	*15.00*		*MobileLine / MicroUSB Dual port*	*1 year*	*15.00*
	Samsung / CAD300UBEB MicroUSB	*1 year*	*15.00*		*Naztech / Micro and MiniUSB (all in one)*	*1 year*	*15.00*
	LG / MicroUSB	*1 year*	*15.00*		*WireXGroup / MiniUSB*	*1 year*	*15.00*
Batteries	*Blackberry / Standard Battery*	*1 year*	*15.00*		*Naztech / Blackberry Extended Battery*	*1 year*	*15.00*
	HTC / Standard Battery	*1 year*	*15.00*		*Naztech / HTC Extended Battery*	*1 year*	*15.00*
	Motorola / Standard Battery	*1 year*	*15.00*		*Naztech / Motorola Extended Battery*	*1 year*	*15.00*
Travel Chargers	*HTC / MicroUSB*	*1 year*	*15.00*		*Naztech Pro MicroUSB*	*1 year*	*15.00*
	Blackberry / MicroUSB	*1 year*	*15.00*		*Naztech / Micro and MiniUSB (all in one)*	*1 year*	*15.00*
	Motorola/ MicroUSB	*1 year*	*15.00*		*MobileLine / MicroUSB*	*1 year*	*15.00*
Leather Cases	*Blackberry / Tote*	*1 year*	*15.00*		*Naztech / Kaskade*	*1 year*	*15.00*
	Blackberry / Swivel	*1 year*	*15.00*		*Swiss Leatherware / Alps*	*1 year*	*15.00*
	Blackberry / Pocket	*1 year*	*15.00*		*WireXGroup / Omni*	*1 year*	*15.00*
Holsters	*Motorola / Nextel*	*1 year*	*15.00*		*Naztech / Blackberry Springtop*	*1 year*	*15.00*
	Motorola / Nextel	*1 year*	*15.00*		*Naztech / Motorola Springtop*	*1 year*	*15.00*
	-	-	-		*Otterbox / Defender*	*1 year*	*15.00*

Company Name	DiscountCell, Inc	
Contact Name	Jennifer King	
Contact Email	corp@discountcell.com	

Item	Manufacture/Brand	Length of Warranty	WSCA Discount Percent		Alternate Manufacture/Brand	Length of Warranty	WSCA Discount Percent
Hands Frees	Blackberry / Stereo	1 year	15.00		Naztech / NX40	1 year	15.00
(headsets)	HTC	1 year	15.00		Jabra / Earboom	1 year	15.00
	Motorola	1 year	15.00		Jabra / Stereo	1 year	15.00
Data Cables	HTC / MicroUSB	1 year	5.00		Belkin / MicroUSB	1 year	5.00
	Motorola / MicroUSB	1 year	5.00		Naztech / HDMI	1 year	5.00
	HTC / HDMI	1 year	5.00		WireXGroup / MicroUSB	1 year	5.00
Snap On Covers	HTC	1 year	15.00		Naztech / Rubberized	1 year	15.00
	No OEM available	-	-		WireXGroup / Rubberized	1 year	15.00
	No OEM available	-	-		BodyGlove	1 year	15.00
Silicone Skins	HTC	1 year	15.00		WireXGroup	1 year	15.00
	Blackberry	1 year	15.00		Naztech TPU	1 year	15.00
	Blackberry 3 pack	1 year	15.00		Naztech Gel	1 year	15.00
Stylus	HTC	1 year	5.00		None Available	-	-
	Samsung	1 year	5.00		None Available	-	-
	Nokia Stylus	1 year	5.00		None Available	-	-
LCD Protectors	HTC	1 year	15.00		Naztech HD	1 year	15.00
	No OEM available	-	-		ScreenGuardz	Lifetime	15.00
	No OEM available	-	-		Naztech	1 year	15.00
Antennas	No OEM available	-	-		Wilson / Sleek	1 year	7.00
	No OEM available	-	-		Wilson / 801244	1 year	7.00
	No OEM available	-	-		Wilson / SmartTech	1 year	7.00
Phone Holders	No OEM available	-	-		Naztech / Dashmount	1 year	10.00
(cradles)	No OEM available	-	-		Clingo / Podium	1 year	10.00
	No OEM available	-	-		Igrip / Traveler	1 year	10.00
Phone Straps	No Offer	-	-		No Offer	-	-
Car Kits	Motorola / T215	1 year	5.00		SuperTooth / Buddy	1 year	5.00
	Motorola / TZ700	1 year	5.00		BlueAnt / S4	1 year	5.00
	Blackberry / VM605	1 year	5.00		Jabra / Cruiser 2	1 year	5.00
Face Plates	Same as Snap-on covers (see above)				Same as Snap-on covers (see above)		
Repair Kits	No Offer	-	-		No Offer	-	-

Company Name	*DiscountCell, Inc*	
Contact Name	*Jennifer King*	
Contact Email	*corp@discountcell.com*	

WSCA Percentage Discount for items/manufacturers not listed above					Percentage Discount for Employee Purchases for items/manufacturers not listed above		
Manufacturer	Item	Discount Percent			Manufacturer	Item	Discount Percent
All Manufacturers	*Blue Tooth*	*5.00*			*All Manufacturers*	*Blue Tooth*	*5.00*
All Manufacturers	*Memory Cards*	*5.00*			*All Manufacturers*	*Memory Cards*	*5.00*
All Manufacturers	*Car Chargers*	*15.00*			*All Manufacturers*	*Car Chargers*	*15.00*
All Manufacturers	*Batteries*	*15.00*			*All Manufacturers*	*Batteries*	*15.00*
All Manufacturers	*Travel Chargers*	*15.00*			*All Manufacturers*	*Travel Chargers*	*15.00*
All Manufacturers	*Leather Cases - Pouches*	*15.00*			*All Manufacturers*	*Leather Cases - Pouch*	*15.00*
All Manufacturers	*Holsters*	*15.00*			*All Manufacturers*	*Holsters*	*15.00*
All Manufacturers	*Snap-on Covers*	*15.00*			*All Manufacturers*	*Snap-on Covers*	*15.00*
All Manufacturers	*Silicone Skins*	*15.00*			*All Manufacturers*	*Silicone Skins*	*15.00*
All Manufacturers	*Data Cables*	*5.00*			*All Manufacturers*	*Data Cables*	*5.00*
All Manufacturers	*Phone Holders - cradles*	*10.00*			*All Manufacturers*	*Phone Holders - cradle*	*10.00*
All Manufacturers	*LCD Protectors*	*15.00*			*All Manufacturers*	*LCD Protectors*	*15.00*
All Manufacturers	*Stylus*	*5.00*			*All Manufacturers*	*Stylus*	*5.00*
All Manufacturers	*Car Kits*	*5.00*			*All Manufacturers*	*Car Kits*	*5.00*
All Manufacturers	*Antennas*	*7.00*			*All Manufacturers*	*Antennas*	*7.00*