OFFICIAL PRICE SHEET (See Page 10)

INCONTINENT BRIEFS SP-12-0039

Medline Industries, Inc.
One Medline PL
Mundelein, IL 60060

Indicate the Region(s) Bidding by checking the appropriate box(s). Failure to state the region(s) bidding obligates the bidder to complete delivery within all NASPO regions after receipt of order.	Check Appropriate Region(s) Below	Description of NASPO Regions
		Western Region to include: Washington, Oregon, California, Alaska, Hawaii, Montana, Idaho, Wyoming, Nevada, Utah, Colorado, Arizona, New Mexico.
	yes	Southern Region to include: Texas, Oklahoma, Arkansas, Louisiana, Mississippi, Tennessee, Kentucky, West Virginia, Virginia, North Carolina, South Carolina, Georgia, Alabama, Florida
	yes	Midwestern Region to include: North Dakota, South Dakota, Nebraska, Kansas, Minnesota, Iowa, Missouri, Wisconsin, Illinois, Indiana, Michigan, Ohio
	yes	Eastern Region to include: Maine, New Hampshire, Vermont, New York, Pennsylvania, District of Columbia, Maryland, Delaware, New Jersey, Connecticut, Rhode Island, Massachusetts
		Atlantic Region to include: Puerto Rico, US Virgin Islands
		Pacific Territories to include: American Samoa, Guam

NOTE: MUST BID ALL ITEMS IN GROUP A TO BE CONSIDERED FOR GROUP B.

GROUP A: NO SUBSTITUTIONS

Brand / No Substitutions	Item # / Color	Size	Estimated Case Quantities per Month	Item #	Case Quantity	Case Cost per each (1) case	Cost per each brief	Total Extended Cost	Column A: Quantity Ordered Case Break Information	Column B: Case Cost per each (1) case	Column B: Quantity Ordered Case Break Information	Column C: Case Cost per each (1) case	Column C: Quantity Ordered Case Break Information	Column D: Case Cost per each (1) case	Column D: Quantity Ordered Case Break Information	Column E: Case Cost per each (1) case	Column E: Quantity Ordered Case Break Information	Column F: Percentage of discount included in case cost
Example:	1234/Green	L	1,000	1234	96	10.00	0.104	10,000.00	10 to 50	9.75	51 to 100	9.50	101 to 150	9.00	151 to 200	8.50	201 to 250	25.00%
*Attends Protective Underwear	APP0710	Youth Small	1,000	PRKAPP0710	80	$46.02	0.575	46,022.22	$0.00	$46.02	$0.00	$46.02	$0.00	$46.02	$0.00	$46.02	$0.00	61.06%
*Attends Protective Underwear	APP0720	Medium	1,000	PRKAPP0720	80	$47.47	0.593	47,466.67	$0.00	$47.47	$0.00	$47.47	$0.00	$47.47	$0.00	$47.47	$0.00	61.06%
*Attends Protective Underwear	APP0730	Large	1,000	PRKAPP0730	72	$47.47	0.659	47,466.67	$0.00	$47.47	$0.00	$47.47	$0.00	$47.47	$0.00	$47.47	$0.00	61.06%
*Attends Protective Underwear	APP0740	X-Large	1,000	PRKAPP0740	56	$47.47	0.848	47,466.67	$0.00	$47.47	$0.00	$47.47	$0.00	$47.47	$0.00	$47.47	$0.00	61.06%
*First Quality®Nu-Fit Adult Briefs	NU-012/1	Medium	1,000	NU012	96	$30.48	0.317	30,477.78	$0.00	$30.48	$0.00	$30.48	$0.00	$30.48	$0.00	$30.48	$0.00	50.00%
*First Quality®Nu-Fit Adult Briefs	NU-013/1	Large	1,000	NU0131	72	$29.90	0.415	29,900.00	$0.00	$29.90	$0.00	$29.90	$0.00	$29.90	$0.00	$29.90	$0.00	68.50%
*First Quality®Nu-Fit Adult Briefs	NU-014/1	X-Large	1,000	NU0141	60	$29.90	0.498	29,900.00	$0.00	$29.90	$0.00	$29.90	$0.00	$29.90	$0.00	$29.90	$0.00	63.70%
* Kendall Wings™ Choice Plus	60032 / Peach	Small	1,000	KDL60032	96	$31.89	0.332	31,888.89	$0.00	$31.89	$0.00	$31.89	$0.00	$31.89	$0.00	$31.89	$0.00	56.15%
* Kendall Wings™ Choice Plus	60033 / White	Medium	1,000	KDL60033	96	$40.34	0.420	40,344.44	$0.00	$40.34	$0.00	$40.34	$0.00	$40.34	$0.00	$40.34	$0.00	56.16%
* Kendall Wings™ Choice Plus	60034 / Blue	Large	1,000	KDL60034	72	$40.34	0.560	40,344.44	$0.00	$40.34	$0.00	$40.34	$0.00	$40.34	$0.00	$40.34	$0.00	56.16%
* Kendall Wings™ Choice Plus	60035 / Beige	X-Large	1,000	KDL60035	60	$31.82	0.530	31,822.22	$0.00	$31.82	$0.00	$31.82	$0.00	$31.82	$0.00	$31.82	$0.00	56.16%
*Kendall Wings™Classic Adult Briefs	KDL-60002/Peach	Small	1,000	KDL60002	96	$36.88	0.384	36,877.78	$0.00	$36.88	$0.00	$36.88	$0.00	$36.88	$0.00	$36.88	$0.00	56.27%
*Kendall Wings™Classic Adult Briefs	KDL-60003/White	Medium	1,000	KDL60003	96	$35.97	0.375	35,966.67	$0.00	$35.97	$0.00	$35.97	$0.00	$35.97	$0.00	$35.97	$0.00	56.16%
*Kendall Wings™Classic Adult Briefs	KDL-60004/ Blue	Large	1,000	KDL60004	72	$42.76	0.594	42,755.56	$0.00	$42.76	$0.00	$42.76	$0.00	$42.76	$0.00	$42.76	$0.00	56.15%
*Kendall Wings™Classic Adult Briefs	KDL-60010/Beige	X-Large	1,000	KDL60010	72	$47.53	0.660	47,533.33	$0.00	$47.53	$0.00	$47.53	$0.00	$47.53	$0.00	$47.53	$0.00	56.15%
*Kendall Wings™Classic Adult Briefs	KDL-67093	XX-Large	1,000	KDL67093	48	$41.16	0.857	41,155.56	$0.00	$41.16	$0.00	$41.16	$0.00	$41.16	$0.00	$41.16	$0.00	56.14%
*Kendall Surecare Protective Underwear	1602	Medium	1,000	KDL1602	40	$23.20	0.580	23,200.00	$0.00	$23.20	$0.00	$23.20	$0.00	$23.20	$0.00	$23.20	$0.00	56.15%
*Kendall Surecare Protective Underwear	1603	Large	1,000	KDL1603	36	$23.20	0.644	23,200.00	$0.00	$23.20	$0.00	$23.20	$0.00	$23.20	$0.00	$23.20	$0.00	56.15%
*Kendall Surecare Protective Underwear	1645	X-Large	1,000	KDL1645	42	$31.49	0.750	31,488.89	$0.00	$31.49	$0.00	$31.49	$0.00	$31.49	$0.00	$31.49	$0.00	56.20%
*Prevail Bariatric Adult Brief (Diaper)	PV-017	XX-Large	1,000	PV017	48	$37.01	0.771	37,011.11	$0.00	$37.01	$0.00	$37.01	$0.00	$37.01	$0.00	$37.01	$0.00	63.56%
*Tena®Extra Protective Underwear	72131/White	Small	1,000	SCP72131	64	$41.48	0.648	41,477.78	$0.00	$41.48	$0.00	$41.48	$0.00	$41.48	$0.00	$41.48	$0.00	69.73%
*Tena®Extra Protective Underwear	72231/White	Medium	1,000	SCP72231	64	$45.53	0.711	45,533.33	$0.00	$45.53	$0.00	$45.53	$0.00	$45.53	$0.00	$45.53	$0.00	66.99%
*Tena®Extra Protective Underwear	72331/White	Large	1,000	SCP72331	64	$50.83	0.794	50,833.33	$0.00	$50.83	$0.00	$50.83	$0.00	$50.83	$0.00	$50.83	$0.00	67.01%
*Tena®Extra Protective Underwear	72412/White	X-Large	1,000	SHY72412	48	$44.61	0.929	44,611.11	$0.00	$44.61	$0.00	$44.61	$0.00	$44.61	$0.00	$44.61	$0.00	66.18%

Grand Total - Group 1 924,744.44

GROUP B:

ADDITIONAL BRAND(S) BID	Item # / Color	Size	Estimated Case Quantities per Month	Item #	Case Quantity	Case Cost per each (1) case	Cost per each brief	Total Extended Cost	Quantity Ordered Case Break Information	Case Cost per each (1) case	Quantity Ordered Case Break Information	Case Cost per each (1) case	Quantity Ordered Case Break Information	Case Cost per each (1) case	Quantity Ordered Case Break Information	Case Cost per each (1) case	Quantity Ordered Case Break Information	Percentage of discount included in case cost
Medline	MSC33255/whi	Small	1,000	MSC33255	80	$42.50	0.53125	42,500.00	10 to 50	$42.50	51 to 100	$42.50	101 to 150	$42.50	151 to 200	$41.65	201 to 250	61.06%
Medline	MSC33005/whi	Medium	1,000	MSC33005	80	$33.50	0.41875	33,500.00	10 to 50	$33.50	51 to 100	$33.50	101 to 150	$33.50	151 to 200	$32.83	201 to 250	61.06%
Medline	MSC33505/whi	Large	1,000	MSC33505	72	$33.50	0.46527778	33,500.00	10 to 50	$33.50	51 to 100	$33.50	101 to 150	$33.50	151 to 200	$32.83	201 to 250	61.06%
Medline	MSC33600/whi	X-Large	1,000	MSC33600	56	$33.50	0.59821429	33,500.00	10 to 50	$33.50	51 to 100	$33.50	101 to 150	$33.50	151 to 200	$32.83	201 to 250	61.06%
Medline	FITPLUSMD/whi	Medium	1,000	FITPLUSMD	96	$22.29	0.23220486	22,291.67	10 to 50	$22.29	51 to 100	$22.29	101 to 150	$22.29	151 to 200	$21.85	201 to 250	50.00%
Medline	FITPLUSLG/blu	Large	1,000	FITPLUSLG	72	$29.72	0.41280864	29,722.22	10 to 50	$29.72	51 to 100	$29.72	101 to 150	$29.72	151 to 200	$29.13	201 to 250	68.50%
Medline	FITPLUSXLG/bei	X-Large	1,000	FITPLUSXLG	60	$35.67	0.59444444	35,666.67	10 to 50	$35.67	51 to 100	$35.67	101 to 150	$35.67	151 to 200	$34.95	201 to 250	63.70%
Medline	MSC94250A/gr	Small	1,000	MSC94250A	96	$26.00	0.27083333	26,000.00	10 to 50	$26.00	51 to 100	$26.00	101 to 150	$26.00	151 to 200	$25.48	201 to 250	56.15%
Medline	MSC94000A/whi	Medium	1,000	MSC94000A	96	$24.50	0.25520833	24,500.00	10 to 50	$24.50	51 to 100	$24.50	101 to 150	$24.50	151 to 200	$24.01	201 to 250	56.16%
Medline	MSC94500A/blu	Large	1,000	MSC94500A	72	$24.50	0.34027778	24,500.00	10 to 50	$24.50	51 to 100	$24.50	101 to 150	$24.50	151 to 200	$24.01	201 to 250	56.16%
Medline	MSC94600A/bei	X-Large	1,000	MSC94600A	60	$24.50	0.40833333	24,500.00	10 to 50	$24.50	51 to 100	$24.50	101 to 150	$24.50	151 to 200	$24.01	201 to 250	56.16%
Medline	MSC94250A/gr	Small	1,000	MSC94250A	96	$26.00	0.27083333	26,000.00	10 to 50	$26.00	51 to 100	$26.00	101 to 150	$26.00	151 to 200	$25.48	201 to 250	56.27%
Medline	PROTECTMD/whi	Medium	1,000	PROTECTMD	96	$22.00	0.22916667	22,000.00	10 to 50	$22.00	51 to 100	$22.00	101 to 150	$22.00	151 to 200	$21.56	201 to 250	56.16%
Medline	PROTECTLG/blu	Large	1,000	PROTECTLG	72	$22.00	0.30555556	22,000.00	10 to 50	$22.00	51 to 100	$22.00	101 to 150	$22.00	151 to 200	$21.56	201 to 250	56.15%
Medline	PROTECTXLG/bei	X-Large	1,000	PROTECTXLG	72	$22.00	0.30555556	22,000.00	10 to 50	$22.00	51 to 100	$22.00	101 to 150	$22.00	151 to 200	$21.56	201 to 250	56.15%
Medline	ULTRAPLUSXXL/g	XX-Large	1,000	ULTRAPLUSXXL	48	$30.00	0.625	30,000.00	10 to 50	$30.00	51 to 100	$30.00	101 to 150	$30.00	151 to 200	$29.40	201 to 250	56.14%
Medline	MSC13005/whi	Medium	1,000	MSC13005	40	$26.50	0.6625	26,500.00	10 to 50	$26.50	51 to 100	$26.50	101 to 150	$26.50	151 to 200	$25.97	201 to 250	56.15%
Medline	MSC13505/whi	Large	1,000	MSC13505	36	$26.50	0.73611111	26,500.00	10 to 50	$26.50	51 to 100	$26.50	101 to 150	$26.50	151 to 200	$25.97	201 to 250	56.15%
Medline	MSC13600/whi	X-Large	1,000	MSC13600	42	$26.50	0.63095238	26,500.00	10 to 50	$26.50	51 to 100	$26.50	101 to 150	$26.50	151 to 200	$25.97	201 to 250	56.20%
Medline	ULTRAPLUSXXL/g	XX-Large	1,000	ULTRAPLUSXXL	48	$30.00	0.625	30,000.00	10 to 50	$30.00	51 to 100	$30.00	101 to 150	$30.00	151 to 200	$29.40	201 to 250	63.56%
Medline	MSC33255/whi	Small	1,000	MSC33255	64	$42.50	0.6640625	42,500.00	10 to 50	$42.50	51 to 100	$42.50	101 to 150	$42.50	151 to 200	$41.65	201 to 250	69.73%
Medline	MSC33005/whi	Medium	1,000	MSC33005	64	$33.50	0.5234375	33,500.00	10 to 50	$33.50	51 to 100	$33.50	101 to 150	$33.50	151 to 200	$32.83	201 to 250	66.99%
Medline	MSC33505/whi	Large	1,000	MSC33505	64	$33.50	0.5234375	33,500.00	10 to 50	$33.50	51 to 100	$33.50	101 to 150	$33.50	151 to 200	$32.83	201 to 250	67.01%
Medline	MSC33600/whi	X-Large	1,000	MSC33600	48	$33.50	0.69791667	33,500.00	10 to 50	$33.50	51 to 100	$33.50	101 to 150	$33.50	151 to 200	$32.83	201 to 250	66.18%
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GRAND TOTAL: GROUP 2								764,680.56										

Signature: [illegible]

Title: Executive VP Sales

Date: 5/29/12