

FOUNDRY NETWORKS
DISCOUNTS FROM MSRP PUBLISHED PRICELIST
FOR WSCA CONTRACT # AR214

WSCA Discount

Hardware 37%
Services and Maintenance contracts 25%

Services and Maintenance contracts written for a 4 year or more timeframe 35%

Single order that exceeds

\$500,000.00

\$1,000,000.00

Hardware

39%

40%

Cumulative WSCA orders exceeding

\$5,000,000.00

\$10,000,000.00

\$15,000,000.00

Hardware

38%

39%

40%