

OFFICIAL BID PRICE SHEET  
SP-09-0229  
MANUFACTURER – CISCO

<u>DISCOUNT PERCENTAGE FOR CORE PRODUCTS</u>	<u>% OFF RETAIL</u>
CORE NETWORK PRODUCTS	_38_%
<u>DISCOUNT PERCENTAGES FOR SMARTNET MAINTENANCE</u> (1 <sup>st</sup> Year MUST be at no charge)	<u>% OFF RETAIL</u>
SMARTNET (1 YR) RENEWAL:	_10_%
SMART NET (3 YR) RENEWAL:	_10_%
<u>DISCOUNT PERCENTAGES FOR PROFESSIONAL SERVICES/AS/TRAINING</u>	<u>% OFF RETAIL</u>
PROFESSIONAL SERVICES:	_22_%
AS:	_22_%
TRAINING:	_22_%
<u>DISCOUNT PERCENTAGES FOR SPECIALTY PRODUCTS</u> (Please list all specialty products)	<u>% OFF RETAIL</u>
___Advanced Data Center_____	_38_%
___Advanced Routing/Switching___	_38_%
___Advanced Security_____	_38_%
___Advanced Wireless / Wireless Mesh	_38_%
___Advanced Unified Communications_	_38_%
___ATP Video Surveillance_____	_38_%

\*NOTE: Please use additional sheets if necessary for Specialty Products

DELIVERY 30 CALENDAR DAYS AFTER RECEIPT OF ORDER.

**AOS**  
Expect the Best!

