

**OFFICIAL BID PRICE SHEET
SP-09-0229
MANUFACTURER – CISCO**

<u>DISCOUNT PERCENTAGE FOR CORE PRODUCTS</u>	<u>% OFF RETAIL</u>
CORE NETWORK PRODUCTS	__37__%
<u>DISCOUNT PERCENTAGES FOR SMARTNET MAINTENANCE</u> (1 st Year MUST be at no charge)	<u>% OFF RETAIL</u>
SMARTNET (1 YR) RENEWAL:	__10__%
SMART NET (3 YR) RENEWAL:	__15__%
<u>DISCOUNT PERCENTAGES FOR PROFESSIONAL SERVICES/AS/TRAINING</u>	<u>% OFF RETAIL</u>
PROFESSIONAL SERVICES:	__25__%
AS:	__25__%
TRAINING:	__25__%
<u>DISCOUNT PERCENTAGES FOR SPECIALTY PRODUCTS</u> (Please list all specialty products)	<u>% OFF RETAIL</u>
____ Physical Security_____	__37__%
____ Network Security_____	__37__%
____ Unified Communications____	__37__%
____ Wireless_____	__37__%
____ Digital Media_____	__37__%
_____	_____%

*NOTE: Please use additional sheets if necessary for Specialty Products

DELIVERY __30__ CALENDAR DAYS AFTER RECEIPT OF ORDER.