

**OFFICIAL BID PRICE SHEET  
SP-09-0229  
MANUFACTURER – CISCO**

<u>DISCOUNT PERCENTAGE FOR CORE PRODUCTS</u>	<u>% OFF RETAIL</u>
CORE NETWORK PRODUCTS	___32___%
<u>DISCOUNT PERCENTAGES FOR SMARTNET MAINTENANCE</u> (1 <sup>st</sup> Year MUST be at no charge)	<u>% OFF RETAIL</u>
SMARTNET (1 YR) RENEWAL:	___7___%
SMART NET (3 YR) RENEWAL:	___8___%
<u>DISCOUNT PERCENTAGES FOR PROFESSIONAL SERVICES/AS/TRAINING</u>	<u>% OFF RETAIL</u>
PROFESSIONAL SERVICES:	___20___%
AS:	___20___%
TRAINING:	___20___%
<u>DISCOUNT PERCENTAGES FOR SPECIALTY PRODUCTS</u> (Please list all specialty products)	<u>% OFF RETAIL</u>
Advances Wireless_____	___32___%
Advanced Security_____	___32___%
Video Surveillance_____	___32___%
Access Control _____	___32___%
Connected RE Bundle_____	___32___%
VoIP_____	___32___%

\*NOTE: Please use additional sheets if necessary for Specialty Products

DELIVERY \_\_14\_\_ CALENDAR DAYS AFTER RECEIPT OF ORDER.