

OFFICIAL BID PRICE SHEET  
SP-09-0229  
MANUFACTURER – CISCO

<u>DISCOUNT PERCENTAGE FOR CORE PRODUCTS</u>	<u>% OFF RETAIL</u>
CORE NETWORK PRODUCTS	<u>39</u> %
<u>DISCOUNT PERCENTAGES FOR SMARTNET MAINTENANCE</u> (1 <sup>st</sup> Year MUST be at no charge)	<u>% OFF RETAIL</u>
SMARTNET (1 YR) RENEWAL:	<u>100</u> %
SMART NET (3 YR) RENEWAL:	<u>      </u> %
<u>DISCOUNT PERCENTAGES FOR PROFESSIONAL SERVICES/AS/TRAINING</u>	<u>% OFF RETAIL</u>
PROFESSIONAL SERVICES:	<u>25</u> %
AS:	<u>25</u> %
TRAINING:	<u>25</u> %
<u>DISCOUNT PERCENTAGES FOR SPECIALTY PRODUCTS</u> (Please list all specialty products)	<u>% OFF RETAIL</u>
<u>All specialties</u>	<u>39</u> %
<u>      </u>	<u>      </u> %
<u>      </u>	<u>      </u> %
<u>      </u>	<u>      </u> %
<u>      </u>	<u>      </u> %
<u>      </u>	<u>      </u> %

\*NOTE: Please use additional sheets if necessary for Specialty Products

DELIVERY 30 CALENDAR DAYS AFTER RECEIPT OF ORDER.