

OFFICIAL BID PRICE SHEET
SP-09-0229
MANUFACTURER – CISCO

DISCOUNT PERCENTAGE FOR CORE PRODUCTS

% OFF
RETAIL

CORE NETWORK PRODUCTS

__32__%

DISCOUNT PERCENTAGES FOR SMARTNET MAINTENANCE
(1st Year MUST be at no charge)

% OFF RETAIL

SMARTNET (1 YR) RENEWAL:

__8__%

SMART NET (3 YR) RENEWAL:

__12__%

DISCOUNT PERCENTAGES FOR PROFESSIONAL SERVICES/AS/TRAINING

% OFF RETAIL

PROFESSIONAL SERVICES:

__15__%

AS:

__0__%

TRAINING:

__15__%

DISCOUNT PERCENTAGES FOR SPECIALTY PRODUCTS
(Please list all specialty products)

% OFF RETAIL

__Unified Communications (Voice)

__36__%

_____%

_____%

_____%

_____%

_____%

*NOTE: Please use additional sheets if necessary for Specialty Products

DELIVERY 7 CALENDAR DAYS AFTER RECEIPT OF ORDER.