

OFFICIAL BID PRICE SHEET
SP-09-0229
MANUFACTURER – CISCO

DISCOUNT PERCENTAGE FOR CORE PRODUCTS

% OFF
RETAIL

CORE NETWORK PRODUCTS

___30___%

DISCOUNT PERCENTAGES FOR SMARTNET MAINTENANCE
(1st Year MUST be at no charge)

% OFF RETAIL

SMARTNET (1 YR) RENEWAL:

___10___%

SMART NET (3 YR) RENEWAL:

___11___%

DISCOUNT PERCENTAGES FOR PROFESSIONAL SERVICES/AS/TRAINING

% OFF RETAIL

PROFESSIONAL SERVICES: \$140.00 per hour

___20___%

AS:

___4___%

TRAINING: \$140.00 per hour

___20___%

DISCOUNT PERCENTAGES FOR SPECIALTY PRODUCTS
(Please list all specialty products)

% OFF RETAIL

___Optical___

___44___%

_____%

_____%

_____%

_____%

_____%

*NOTE: Please use additional sheets if necessary for Specialty Products

DELIVERY ___30___ CALENDAR DAYS AFTER RECEIPT OF ORDER.