

State of Arkansas Caterpillar Contract User's Guide

For state agency use: When utilizing this contract, if the total projected amount (TPA) of all items on a single purchase order is \$10,000 or greater, a purchase requisition (PR) must be created in AASIS. In addition, both your agency's purchase order and the outline agreement number must reference the purchase requisition number.

1. To request a quote from local Caterpillar dealer, J. A. Riggs Tractor Company, use the form found at this link: <http://www.riggs-cat.com/www/dfa>.
2. Fill in all fields in the form. **To insure that your agency receives contract discount pricing, use Term Contract # 4600025551 and NJPA Cooperative Contract # NJPA060311.** Make sure to provide a contact name, agency name (used the company field), contact phone number, email address and the Arkansas county where you are located.
3. Use the drop down box to find the product(s) you want quoted. If you know specific details of the machine configuration, type them into the field below the machine type. The following screen shot on page 2 of these user instructions shows the form.

Name *required

Term Contract #

4800025551

NJPA Cooperative Contract #

NJPA060311

Title

Company

Address

City

County *required

State

Zip Code

Phone Number *required

Fax Number

Email *required

Choose the machine type you would like to have quoted

Articulated Truck

If you know the Cat model or specifications enter them here

Submit

4. A representative from Riggs will contact the requestor to ensure the proper size and specification of equipment prior to quotation.
5. A quote* will be provided, which will detail the full list price and the contract discount for the equipment you have specified.
6. To purchase the quoted equipment, contact the Riggs representative providing the quote to your agency. At this time the final details and finance options will be discussed.
7. **State agencies must reference Arkansas Term Contract # 4600025551 and NJPA Cooperative Contract # NJPA060311 on Purchase Order.**

For questions, see the contacts below.

Riggs/Caterpillar contact:

Darrell Miller

darrellm@jariggs.com

Sales Manager

Mobile *501-580-8912*

Office *501-570-4322*



State of Arkansas contact:

Lee Costley

501-324-9318

Email: lee.costley@dfa.arkansas.gov

***The EXAMPLE quote below is included for your reference. The prices are not actual and are being included for reference purposes only.**



Quote 999999-99

June 1, 2012

ARKANSAS AGENCY
ATTN: DESIGNATED CONTACT
AGENCY ADDRESS
AGENCY CITY, AR 99999

DEAR CONTACT NAME,

THANK YOU FOR THIS OPPORTUNITY TO QUOTE CATERPILLAR PRODUCTS FOR YOUR BUSINESS NEEDS. WE ARE PLEASED TO QUOTE THE FOLLOWING FOR YOUR PURCHASE CONSIDERATION.

THIS QUOTE IS PRODUCED UNDER THE NJPA GUIDELINES.

(2) NEW CATERPILLAR 420E BACKHOE LOADERS WITH ALL STANDARD EQUIPMENT AND SPECIFICATIONS LISTED BELOW:

| | |
|-----------------------------|----------------------|
| Sell Price | \$85,300 EACH |
| Optional Ext Warranty | Included |
| Balance BEFORE Taxes | \$85,300 EACH |

WARRANTY

Standard Warranty: 12 Month/Unlimited Hours Full Machine
* All standard warranties include travel time & mileage for first three months.
Scheduled Oil sampling is required during entire warranty period.

Extended Warranty: 36 MO/5000 HR PT & HYD

THIS QUOTATION IS VALID FOR 30 DAYS, AFTER WHICH TIME WE RESERVE THE RIGHT TO RE-QUOTE. IF THERE ARE ANY QUESTIONS, PLEASE DO NOT HESITATE TO CONTACT ME.

SINCERELY,

MACHINE SALES REPRESENTATIVE

NJPA PRICING

| Description | Reference No | List Amount |
|---|--------------|---------------------|
| 420E BHL ST ACERT TIER 3 14FT | 291-9210 | \$70,000.00 |
| E-STICK | 297-0171 | \$4,000.00 |
| HYDRAULICS, BH, 6 FUNCTION | 297-1828 | \$1,200.00 |
| CAB, DELUXE W/AC | 294-4948 | \$9,600.00 |
| BUCKET-GP, 1.25 CYD | 251-1789 | \$3,000.00 |
| HYDRAULICS, LOADER, MULTI PURP | 317-1462 | \$900.00 |
| BELT, SEAT, 2' SUSPENSION | 206-1747 | |
| POWERTRAIN, 93 HP, 4WD, STD SHIFT | 298-5938 | \$8,000.00 |
| COUNTERWEIGHT, 1075 LBS | 252-9984 | \$1,500.00 |
| STABILIZER PADS, FLIP-OVER | 9R-6007 | \$300.00 |
| INSTRUCTIONS, ENGLISH | 357-4150 | |
| TIRES, 4WD RADIAL MICHELIN | 320-2384 | \$7,000.00 |
| LINES, COMBINED AUX, E-STICK | 262-4202 | \$3,000.00 |
| BUCKET-HC SOIL, 24", 8.5CFT | 254-8941 | \$1,700.00 |
| HEATER, ENGINE COOLANT, 120V | 248-2214 | \$200.00 |
| PLATE GROUP - BOOM WEAR | 270-3204 | \$200.00 |
| GUARD, STABILIZER CYLINDERS | 355-5861 | \$700.00 |
| LOCK, VANDALISM | 216-0909 | \$50.00 |
| CUTTING EDGE, TWO PIECE | 9R-5321 | \$300.00 |
| BATTERY, HEAVY DUTY | 211-4286 | \$300.00 |
| RIDE CONTROL | 332-7132 | \$1,300.00 |
| COUPLING, QUICK DISCONNECT | 474 | \$400.00 |
| INSTRUCTIONS, ANSI | 291-9200 | |
| QUICK COUPLER, MECH, DUAL LOCKING | 361-1100 | \$1,900.00 |
| TOTAL LIST PRICE | | \$115,550.00 |
| NJPA MEMBER DISCOUNT | 21% | -\$24,265.50 |
| MACHINE PRICE AFTER DISCOUNT | | \$91,284.50 |
| ZONE 11 FREIGHT CHARGE (freight charges in NJPA contract) | | \$2,246.00 |
| DEALER PREP AND LOCAL DELIVERY CHARGES | | \$500.00 |
| SUB-TOTAL | | \$94,030.50 |
| RIGGS CAT DISCOUNT | | -\$10,030.50 |
| OPTIONAL EXTENDED WARRANTY | | \$1,300.00 |
| FINAL NJPA PRICE BEFORE TAXES | | \$85,300.00 |

(2) NEW 2012 CAT 420E BACKHOE LOADERS WITH ALL STANDARD EQUIPMENT LISTED:

STANDARD EQUIPMENT

BOOMS, STICKS AND LINKAGES

| | |
|---|--|
| 14'4" Center pivot excavator style backhoe | (Boom, Stick and E-Stick) |
| Pilot operated joystick hydraulic controls with pattern changer valve | Cat Cushion Swing(tm) system |
| Pilot operated stabilizer controls | Bucket level indicator |
| Boom transport lock | Lift cylinder brace |
| Swing transport lock | Return-to-dig (auto bucket positioner) |
| Street pads stabilizer shoes | Self-leveling loader with single lever control |
| Anti-drift hydraulics | Transmission neutralizer switch |
| | Single Tilt Loader |

POWERTRAIN

| | |
|--|--|
| Cat C4.4 93HP Direct Injection Turbo Charged engine with ACERT Technology, US EPA Tier 3/EU Stage IIIa Emissions compliant | Differential lock |
| Water separator with service indicator | Drive-line parking brake |
| Thermal starting aid system | High Ambient Cooling Package |
| A dry-type axial seal air cleaner with integral precleaner, automatic dust ejection system and filter condition indicator | Torque converter |
| Hydraulically boosted multi-plate wet disk brake with dual pedals and interlock | Transmission--four speed synchro mesh with power shuttle and neutral safety switch |
| | Spin-on fuel, engine oil and transmission oil filters |
| | Outboard planetary rear axles |
| | Open Circuit Breather |

HYDRAULICS

| | |
|--|-------------------------------------|
| Load sensing, variable flow system with 43 gpm axial piston pump | Caterpillar XT-3 hose |
| 5 micron spin-on hydraulic filter | Hydraulic oil cooler |
| O-ring face seal hydraulic fittings | Pilot control shutoff switch |
| | PPPC, Flow-sharing hydraulic valves |

ELECTRICAL

| | |
|-------------------------------|--|
| 12 volt electrical start | Audible system fault alarm |
| 120 ampere alternator | Key start/stop system |
| Horn | 880 CCA maintenance free battery |
| Backup alarm | Battery disconnect switch |
| Hazard flashers/turn signals | External/internal power receptacles(12v) |
| Halogen head lights (4) | Diagnostic ports for engine and machine |
| Halogen rear flood lights (4) | Electronic Control Modules |
| Stop and tail lights | |

OPERATOR ENVIRONMENT

Lighted gauge group
Interior rearview mirror
Rear fenders
ROPS canopy
2-inch retractable seat belt
Tilt steering column
Steering knob
Hand and foot throttle

Automatic Engine Speed Control
One Touch Low Idle
Floor mat
Coat hook
Two lockable storage areas
Drink and lunch box holders
Air suspension seat

COOLING

Long Life Coolant -30C (-20F)

OTHER STANDARD EQUIPMENT

Hydrostatic power steering
Tool box
Transport tie-downs
Ground line fill fuel tank with 45
gallon capacity
Rubber impact strips on radiator guards

Bumper
CD-ROM Parts Manual
Backhoe Safety Manual
Operations and Maintenance Manual
Lockable hood

Example