## RESPONSE PACKET SP-19-0104

#### **RESPONSE SIGNATURE PAGE**

Type or Print the following information. PROSPECTIVE CONTRACTOR'S INFORMATION GetAll, A division of Integratise Inc, Company: Address: Sysoft, One World Trade Center, Suite 8500, NY City, NY 10007 City: NY City State: Zip Code: 10007 ☐ Sole Proprietorship **Business** ☐ Individual ☐ Public Service Corp Designation: ☐ Partnership ☐ Nonprofit Minority and ☐ Not Applicable ☐ American Indian ⋈ Asian American ☐ Service Disabled Veteran Women-☐ African American ☐ Hispanic American ☐ Pacific Islander American Owned Designation\*: AR Certification #: \* See Minority and Women-Owned Business Policy PROSPECTIVE CONTRACTOR CONTACT INFORMATION Provide contact information to be used for bid solicitation related matters. Contact Person: Sam Adhikari Title: VΡ Phone: 732-991-3607 Alternate Phone: 732-218-6619 Email: sadhikari@sysoft.com CONFIRMATION OF REDACTED COPY ☐ YES, a redacted copy of submission documents is enclosed. ☑ NO, a redacted copy of submission documents is not enclosed. I understand a full copy of non-redacted submission. documents will be released if requested. Note: If a redacted copy of the submission documents is not provided with Prospective Contractor's response packet, and neither box is checked, a copy of the non-redacted documents, with the exception of financial data (other than pricing), will be released in response to any request made under the Arkansas Freedom of Information Act (FOIA). See Bid Solicitation for additional information. **ILLEGAL IMMIGRANT CONFIRMATION** By signing and submitting a response to this Bid Solicitation, a Prospective Contractor agrees and certifies that they do not employ or contract with illegal immigrants. If selected, the Prospective Contractor certifies that they will not employ or contract with illegal immigrants during the aggregate term of a contract. ISRAEL BOYCOTT RESTRICTION CONFIRMATION By checking the box below, a Prospective Contractor agrees and certifies that they do not boycott Israel, and if selected. will not boycott Israel during the aggregate term of the contract. ☑ Prospective Contractor does not and will not boycott Israel. An official authorized to bind the Prospective Contractor to a resultant contract shall sign below. The signature below signifies agreement that any exception that conflicts with a Requirement of this Bid Solicitation will cause the Prospective Contractor's response to be rejected. Authorized Signature: Title: VP Use Ink Only.

Printed/Typed Name: Sam Adhikari Date: 06.0.2019

### **RESPONSE CHECKLIST**

Completed and Signed Response Signature Page	x□ Yes	□ No
EO 98-04	x Yes	□No
Equal Opportunity Policy	x□ Yes	□ No
Proposed Subcontractors Form	x□ Yes	□ No
VPAT	x□ Yes	□ No
Information for Evaluation Section	x□ Yes	□ No

VPAT will be provided if Getall.com is selected one of three Equal Opportunity Policy: Integratise is MBE/DBE/WBE - will provide EEO Policy when requested

Response Signature Page.

- Proposed Subcontractors Form. N/A
- Signed Addenda, if applicable. Attached
- E.O. 98-04 Contract Grant and Disclosure Form. Attached
- Equal Opportunity Policy. Will provide when requested
- Voluntary Product Accessibility Template (VPAT). **VPAT will be provided if Getall.com is selected** one of three

• Response to the Information for Evaluation section of the Response Packet. Attached.

### PROPOSED SUBCONTRACTORS FORM

• **Do not** include additional information relating to subcontractors on this form or as an attachment to this form.

#### PROSPECTIVE CONTRACTOR PROPOSES TO USE THE FOLLOWING SUBCONTRACTOR(S) TO PROVIDE SERVICES.

Type or Print the following information

Subcontractor's Company Name	Street Address	City, State, ZIP

☑ Prospective Contractor does NOT propose to use subcontractors to perform services.

### **INFORMATION FOR EVALUATION**

- Provide a response to each item/question in this section. Prospective Contractor may expand the space under each item/question to provide a complete response.
- Do not include additional information if not pertinent to the itemized request.

#### E.1 Experience (5 Points)

The Prospective Contractor should describe its corporate background to provide context of the
organization that will be providing the services in this RFQ. The response should provide a brief
overview of the firm's history, philosophy, and credentials in providing the services requested in the
RFQ.

Integratise Inc. is involved since 2002 in providing eBidding solutions to public agencies. Sysoft eRFP was developed in 2002 with the help of public agencies and was nominated in 2004 as the best innovative product at NIGP expo. Since then Sysoft eRFP (nor known as GetAll) has been used by many agencies across US and worldwide for eBidding. Currently Integratise offers GetAll.com eBidding portal. Sysoft eBidding tools are embedded in GetAll.com.

2. The Prospective Contractor should provide a summary of their understanding of, and interest in furnishing the services requested in the RFQ.

All forms of soliciotation can be created, posted and vendor response received and evaluated at the GetAll.com portal.

3. The Prospective Contractor should list all engagements that were completed/finished or were active in the last 5 years in the Public Sector similar to the services requested in the RFQ. Prospective Contractor may add additional rows to the Table below as needed.

REF #	ENGAGEMENT NAME	CUSTOMER NAME	CUSTOMER CONTACT		PROJECT SUMMARY
1	RFx/eBiding/CLM Sourcing	SPPS (Public Sector)	Jamie Atkins	651- 767- 8289	EBidding and CLM solution
2	RFx/eBidding	HCC(Public Sector)	Vonda F.	813	EBidding solution

			Melchior	253- 7107	
3	RFx/eBidding	FSCJ(Public Sector)	Audrey B. Monroe	904 632- 3086	EBidding solution
4.	RFx/eBidding	Commonwealth of Pennsylvania	Jeff Mendel		RFx/eBidding Solution
5	RFx/eBidding	City of Tampa	Greg Spearman		RFx/eBidding Solution

#### E.2 Previous Projects (5 Points)

The State has established mandatory qualifications that **must** be met in order to submit a response to this RFQ. To satisfy this requirement, include at least three (3) references (for the Prime Contractor) of projects that are of similar size, complexity and scope to this engagement that meets the qualifications listed in Section 2.2 of the RFQ. Prospective Contractor may copy and paste the reference table below if providing additional references.

lame: Sysoft eRFP		Contact/Name: Sa	am Adhika	ri
Project Dates: August 2018 onwards		Contact Phone:73	32-991-360	)7
CUSTOMER INFORMATION				
Customer Organization: SPPS (Public Sector)		Customer Contac	t Name: Ja	amie Atkins
		Customer Phone:	651-767-8	3289
Customer Address: 360 Colborne Stre Saint Paul, MN 55102	et,	Customer Email: j	iamie.atkin	s@spps.org
Saint Faai, Wild 55 152		Customer Fax: 65	1-293-596	35
PROJECT INFORMATION Project Objectives: Ebidding sourcing and CLM				
Project Objectives:	d CLM			
Project Objectives: Ebidding sourcing and CLM	d CLM			
Project Objectives: Ebidding sourcing and CLM	d CLM			
Project Objectives: Ebidding sourcing and CLM Project Description: eProcurement an	d CLM	August 2018	То:	ongoing

PROSPECTIVE CONTRACTOR INFORMATION	
Name: Sysoft eRFP	Contact/Name: Sam Adhikari
Project Dates: March 2006 onwards	Contact Phone: 732-991-3607
CUSTOMER INFORMATION	
Customer Organization: HCC (Public Sector)	Customer Contact Name: Vonda F. Melchior
	Customer Phone: (813) 253-7107
Customer Address: 39 Columbia Drive, Tampa, Florida 33606	Customer Email: vmelchior@hccfl.edu
	Customer Fax: (813) 253-7561
PROJECT INFORMATION	

Project Objectives: eBidding

Project Description: eBidding, proposal evaluation

PROJECT MEASUREMENTS				
Estimated Start & Completion Dates	From:	March 2005	To:	Current
Actual Start & Completion Dates	From:	March 2005	To.	Ongoing

Reason(s) for Difference Between Estimated and Actual Dates:

#### Reference 3

PROSPECTIVE CONTRACTOR INFORMATION			
Name:	Contact/Name:		
Project Dates:	Contact Phone:		
CUSTOMER INFORMATION			
Customer Organization: FSCJ (Public Sector)	Customer Contact Name: Audrey B. Monroe		
	Customer Phone: (904) 632-3086		
Customer Address: 501 West State Street Jacksonville, FL 32202	Customer Email: amonroe@fscj.edu		
	Customer Fax: (904) 632-3087		

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#### E.3 Litigation (Not Scored)

1. Provide details of any pending litigation or contracts Terminated for Cause or Convenience and associated reasons in which the Prospective Contractor has been a party within the last five (5) years. This should be limited to litigation or contract termination for the implementation and/or maintenance and operations of an electronic bidding solution.

None

#### E.4 Understanding and Approach to Requirements (5 Points)

- Prospective Contractor should provide detailed response regarding how their proposed solution meets each requirement listed in Section 2.4 of the RFQ. Responses may include screen shots or other descriptive information.
  - a. Bid Creation

## Fully supported: Please see the product sheet attached for Sysoft Solicitation Creation and Management

Please experience the system at <a href="http://www.getall.com">http://www.getall.com</a>

Agency login for AK state:

Userid: Agency

Password: Picaso12345

Sample Vendor: user id: vendor1180

Password: Picaso11020@@

b. Bid Management

Fully supported: Please see the product sheet attached for Sysoft SmartProcure

Please experience the system at <a href="http://www.getall.com">http://www.getall.com</a>

Agency login for AK state:

Userid: Agency

Password: Picaso12345

Sample Vendor:

#### user id: vendor1180 Password: Picaso11020@@

c. Bid Submission and Collection

Fully supported: Please see the product sheet attached for Sysoft SmartProcure

Please experience the system at <a href="http://www.getall.com">http://www.getall.com</a>

Agency login for AK state:

Userid: Agency

Password: Picaso12345

Sample Vendor: user id: vendor1180

Password: Picaso11020@@

d. Vendor Management

Fully supported: Please see the product sheet attached for Sysoft SmartProcure

Please experience the system at http://www.getall.com

Agency login for AK state:

Userid: Agency

Password: Picaso12345

Sample Vendor: user id: vendor1180

Password: Picaso11020@@

e. Public Agency Users

HCC, SPPS, DSCJ, Commonwealth of Pennsylvania, City of Tampa, Rockland County of NY, Kansas City, ..... more than 200 public agencies and growing every week by 5 to 10 agencies.,

f. Technical

Attached. In addition please see the product sheets of Sysoft SaaS products.

g. Implementation

Attached.

h. Customer Service and Support

Attached.

2. Prospective Contractor(s) should provide descriptive information regarding additional features and abilities that their solution provides in addition to those requirements listed in Section 2.4 of the RFQ. Responses may include screen shots or other descriptive information.

We have seven Modules – Product Sheets are attached. :

SmartProcure - Proven eProcurement Solution for Best Value Sourcing

BISA - Business Intelligence for Spend Analytics

**CLM - Contract Lifecycle Management** 

eRFP - RFP Proposal Evaluation System

SCAW - Solicitation Creation and Approval Workflow

RAE - Reverse Auction Engine

VPM - Vendor Performance Monitoring

Integration - Seamless Integration with Workday, B2G, SAP, PeopleSoft, Oracle, Jagger, Ariba, Ellician, Azure, Synertrade, Active Directory, SAML, and many other environments

 Prospective Contractor(s) should provide descriptive information regarding what eProcurement or other ERP systems their solution can interface with. Provide information regarding the technical architecture of the interface, what software or other hardware is needed, etc. Integration - Seamless Integration with Workday, B2G, SAP, PeopleSoft, Oracle, Jagger, Ariba, Ellician, Azure, Synertrade, Active Directory, SAML, and many other environments.

Integration through API and custom developed in memory drivers.

#### E.5 Security, Implementation, and Contracting (5 Points)

1. Prospective Contractor(s) should provide descriptive information regarding security protocols for the data center and software solution. Include discussion around intrusion detection, physical security, system monitoring, malware/virus protection, disaster recovery, etc.

Fully compliant and certified. Data Centers are in US. For Canadian agencies as per Canadian requirements we have servers located in Canada. Admins are Certified Information Systems Auditors. Fully protected by data center, server cluster, and disk level real time redundancy. Constant monitoring with intrusion detection systems.

Prospective Contractor(s) should provide detailed information regarding the implementation process
that would be utilized for any contracted Public Agency. Sample work plans and other descriptive
information may be provided.

Milestone	Timeline	
Kick-off meeting	Week 1	
Implementation of the System	Week 5	
System and User Documentation	Week 6	
Training (staff and train the trainer)	Week 7	
Soft Go-Live	Week 8	
Go-live	Week 11	
Final Acceptance	Week 12	
Total	12 Weeks	

3. Prospective Contractor(s) should provide detailed information regarding the contracting process that would be utilized with a Public Agency. Please provide sample SOW's and other related documentation (i.e. SLA's, Terms and Conditions, Sample Agreements, etc.).

SaaS agreement and SLA attached.

#### E.6 Fee Structure (5 Points)

 Prospective Contractor(s) should provide detailed information regarding the fee structure for use of the solution. Please provide any fees that would be charged to vendors and/or a Public Agency (i.e. vendor registration fees, bid viewing fees, contract award fees, Public Agency annual fees, etc). If the Prospective Contractor offers multiple fee structures, please provide information regarding all options.

No fees will be charged to vendors. No fees will be charged to any public agency. GetAll is completely free for vendors and Public Agency. Revenue fro GetAll eBidding system comes from Advertisements - same as Google model.and enhanced optional services to Agency and Vendor. All the requirements of this RFQ is covered at no cost to Vendor or the Agency.

Vendor registration fees = \$0 bid viewing fees = \$0

#### contract award fees = \$0 Public Agency annual fees= \$0

#### 2.4 SOLUTION AND SERVICE REQUIREMENTS

The requirements below are the minimum requirements a Prospective Contractor **shall** meet. Please note that a Public Agency may have additional needs beyond those listed below. Contractor(s) **shall** work with a Public Agency to ensure that all specific needs and requirements are met during the contract formation process.

Response: All the service and solution requirements are fully complied with: http://www.getall.com

Agency login for AK state:

**Userid**: Agency

Password: Picaso12345

**Sample Vendor:** 

user id: vendor1180

Password: Picaso11020@@

#### The solution must:

- 1. Allow users to create, publish, and manage all solicitation types including but not limited to: Invitation for Bid (IFB), Request for Proposal (RFP), Request for Qualification (RFQ), and Competitive Bid (CB).
- 2. Allow users to upload and store multiple boilerplate/standard documents as templates.
- 3. Support a variety of document/file types including but not limited to: .docx, .doc, .xls, .xlsx, .pdf, .tig, .jpg, .tiff, .csv.
- 4. Allow users to upload multiple documents/attachments for a solicitation. Documents/attachments **must not** be limited in size and number.
- 5. Provide the ability to create customized line-items for each solicitation.
- 6. Allow for the advertisement of solicitations to potential bidders.
- 7. Allow the Public Agency to assign a bid number to each solicitation.
- 8. Provide the ability to edit and delete bids prior to release.
- 9. Ability to download and print all solicitation documents.
- B. Bid Management

#### The solution must:

- 1. Provide automated, electronic tracking of bid activity.
- 2. Provide an online question and response management tool for each solicitation.
- a. Public Agency **must** be notified as questions are received.
- 3. Provide ability to amend the solicitation and create addenda.
- 4. Ability to distinguish between mandatory and optional bid requirements.
- 5. Allow bidders to revise bids up to the bid closure date and time.
- 6. Allow for the cancellation of a solicitation prior to or after a bid has closed.
- 7. Generate award, intent to award, and regret letters.
- 8. Ability to include internal notes that are not available to vendors (i.e. project management, budgets, etc.).
- C. Bid Submission and Collection

#### The solution **must**:

- 1. Provide electronic submission of solicitations via a secure connection.
- 2. Provide bidders the opportunity to upload and attach documents as part of the bid response.
- 3. Allow for electronic or wet signature.
- 4. Provide bidders with an electronic receipt showing date and time of bid submission.
- 5. Seal bid until the date and time of the bid closing.

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- a. Pricing must also be sealed separately from technical submissions for certain solicitations (i.e. Request for Proposal).
- i. For instances that require pricing to be sealed separately, an approval or other process **must** be in place in order to keep the pricing sealed until the Public Agency is ready to open pricing.
- 6. Only allow specified users to open electronic bid submissions once the solicitation has closed.
- 7. Ability to download and print tab sheets, vendor responses, submitted attachments, and any other documents related to the solicitation.
- 8. Allow specific users to track number of bids submitted prior to bid opening.
- D. Vendor Management

#### The solution **must**:

- 1. Provide a searchable database of bidders.
- 2. Notify registered vendors in specific commodity/service categories of the release of a solicitation.
- a. Track all notifications along with the date/time provided to vendors.
- b. Track email notifications by demographic.
- c. Track non-deliverable emails.
- i. Work with vendor to update email address.
- 3. Allow a Public Agency to invite vendors to the solicitation that are not currently identified in the vendor database pool.
- 4. Allow vendors to register based on commodity/service criteria established by the Public Agency.
- 5. Allow vendors to complete demographic information as determined by the Public Agency and State law (i.e. minority business).
- E. Public Agency Users

#### The solution must:

- 1. Provide access through a secure site with authenticated login and password.
- 2. Maintain unique username and password for each Public Agency user.
- a. All activity must be auditable by user.
- 3. Support multiple access levels within the system (i.e. read-only, read/write, approval, etc.).
- 4. Provide ability to define workflow rules and approvals within the solution.
- 5. Allow each Public Agency the ability to maintain and assign user roles.
- F. Technical

#### The solution **must**:

- 1. Be accessible via any of the major commercially available web browsers, (e.g., Explorer, Safari, Firefox, Chrome, etc.) on any basic configuration Linux, PC or Mac computer.
- 2. Be hosted in the continental United States.
- 3. Provide security checks for attachments uploaded to the system (i.e. malware/virus protection).

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- 4. Not require modification or installation of desktop components (i.e. client software).
- 5. Post a link on the Contractors home page to Arkansas bid postings.
- 6. Provide the ability to post a link on the Public Agency website to the Contractor's solution.
- 7. Allow the Public Agency access to all records for that agency.
- 8. Maintain an audit trail of all transactions.
- 9. Maintain/store all information pertaining to a bid for a minimum of five (5) years.
- 10. Provide data export functionality in the following formats at a minimum: comma delimited, tab delimited, and XML.
- 11. Provide a robust reporting feature.

#### The Prospective Contractor shall:

1. Perform daily system backups to store and protect data against technical/hardware/software failure, unauthorized access, and attacks.

#### The solution should:

- 1. Interface with a Public Agency's eProcurement solution.
- G. Implementation

#### The Prospective Contractor shall:

- 1. Provide complete installation/implementation of the contracted Public Agencies instance of the solution.
- 2. Work with Public Agency to develop an implementation plan that is agreed upon within thirty (30) days of Public Agency contract award.
- H. Customer Service and Support

#### The Prospective Contractor shall:

- 1. Provide training for each contracted Public Agency. Training **must** be comprehensive and provide users with all knowledge necessary to utilize the system.
- a. Training updates **must** be provided as new versions and upgrades are implemented.
- 2. Provide online support tools including but not limited to: user manuals, tutorials, frequently asked questions, etc.
- 3. Provide telephone support Monday through Friday between 8:00 a.m. and 5:00 p.m. CST, excluding Public Agency holidays. (Note each Public Agency may have a different holiday schedule).
- 4. Provide corrective action regarding problems or issues that are identified and logged by the Public Agency.
- 5. Provide all product updates at no additional cost. Maintenance and upgrades **must** be scheduled and performed at a time with the least impact to the procurement processes of the Public Agency. Typical Public Agency hours are 8:00 a.m. through 5:00 p.m. CST.
- **2.5 CONTRACTING PROCESS** A. Public Agencies will contract with a Contractor listed on the QVL if that Public Agency intends to receive electronic bid submissions per §22-9-203(a)(2)(B)(ii).
- B. Each Public Agency will select the Contractor that best meets their goals and objectives.

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- C. Upon determination by the Public Agency that the need exists to accept electronic bids, the Public Agency will:
- 1. Contact one (1) or more Contractors listed on the QVL to discuss the Public Agency's needs.
- 2. Develop a SOW and contract with the Contractor that best meets the Public Agency's needs.
- a. The Contractor **shall** work in good faith with the Public Agency to negotiate any agreements, terms and conditions, and any other contract documents to ensure they meet the legal requirements of the Public Agency.
- b. It is strongly encouraged that each Public Agency include Performance Standards measuring the overall quality of services provided that a Contractor **must** meet in order to avoid assessment of damages.
- **2.6 REPORTING** A. All Contractor's listed on the QVL **shall** provide OSP with the reports specified herein.
- B. The Contractor **shall** provide reports on a semi-annual basis in January and July of each year for all contracts initiated with a Public Agency during the period being reported. The Contractor **shall** submit reports on the first Business Day of the month immediately following the end of the reporting period.
- 1. January June (report due in July)
- 2. July December (report due in January)
- C. The Contractor **shall** include the following information in the reports:
- Total number of contracts executed between the Contractor and Public Agencies during the reporting period.
- 2. Total number of contracts cancelled between the Contractor and Public Agencies during the reporting period.
- 3. Name and contact for each Public Agency signing a contract with the Contractor.
- Name and contact for each Public Agency cancelling a contract with the Contractor.
- 5. Total number of bids posted online for each contracted Arkansas Public Agency during the reporting period.
- D. The Contractors **shall** submit the reports specified herein in Excel spreadsheets to be provided by OSP upon issuance of a QVL.
- E. The Contractor shall submit each report via email to OSP at OSP.ITContracts@dfa.arkansas.gov.
- F. The Contractor **shall** provide individual reports to a contracted Public Agency with information contained in 2.6.C if requested.

Response: All the service and solution requirements are fully complied with: http://www.getall.com

Agency login for AK state:

**Userid**: Agency

Password: Picaso12345

Sample Vendor:

user id: vendor1180

Password: Picaso11020@@

#### **Sysoft Information Sheet**

Sysoft Business Intelligence for Spend Analytics (BISA)

# All the Benefits of Sysoft® BI for Spend Analytics System Available via the Cloud



How can you realize the benefits of integrated business intelligence for spend analytics software without the time, cost, or resources required to implement an on-premise solution with consultants? Look to the cloud. With the Sysoft® Business Intelligence for Spend Analytics (BISA) solution, you can get the essential spend management software your organization needs for a cost-effective fee via Sysoft Software as a Service (SaaS).

#### Summary

Sysoft Spend Analytics SaaS provides government agencies, businesses or subsidiaries of large companies with a single cloud based software solution to manage critical spend management processes for cost savings and compliance in a cloud-based offering.

#### **Business Challenges**

- Improve access to information that can support decisions to manage your spend management needs and required compliance
- Monitor and manage spend with visual analytics and real time dashboard
- Integration with your Accounts Payable/ERP, PCard, Contract Management systems, Supplier database, and other systems
- Use data scrubbing and data analytics techniques to enhance supplier data

#### **Key Features**

- Complete, integrated functionality Automated spend analytics systems with continuous scrubbed and enhanced data from Accounts Payable/ERP, PCard, Contract Management, eProcurement systems, and Supplier database
- **Benchmarking** Understand spend efficiency and compliance trends over time and with other comparable agencies
- Supplier Utilization Visualize and report supplier diversity and utilization
- Custom Reports Generate drilled down custom reports with filters
- Export capabilities Export reports to MS Excel and Power Point applications

#### **Business Benefits**

- Streamline spend analytics operations with a complete, integrated, costeffective solution that is built on proven technology
- Achieve cost savings by highlighting strategic suppliers and categories.
- Achieve spend compliance with BISA system based triggers and checks
- Increase Spend Management agility and mitigate risk by deploying real time visual dashboards, reports, and system generated communications

#### For More Information





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## PROVEN SOFTWARE DEPLOYED AS SOFTWARE as a SERVICE (SaaS)

Numerous government agencies, schools and universities, businesses worldwide recognize the benefits of using the Sysoft® BISA system. Designed specifically for cost savings, supplier diversity utilization reports, and compliance, the software lets you integrate all the critical functions you need to run your entire spend life cycle management process. It enables you to make decisions based on the most updated information through dashboards and visual analytics increasing compliance and reducing cost through strategic negotiations.

With the Sysoft Cloud based SaaS solution, organizations can realize the benefits of this software without the cost or complexity of an on-premise deployment. Managed and hosted by Sysoft, it provides Web-based access to our proven and powerful contract management software via a private cloud system. You can cost effectively get up and running quickly for a predictable performance that covers software, service, and support.

#### **GET STARTED AND KEEP MOVING**

To get started with Sysoft BISA SaaS, identify the spend analytics process you want to work with, sign up for the configuration and services you want, and you're on your way to results. You can implement the software faster than you can with an on-premise solution with consultants, and you'll have a scalable system guiding you along the way to help ensure a smooth deployment.

As your needs change, you can adapt and extend the software with add-on solutions and configurations that have been built by our software team and technology partners to fulfill industry-specific and other needs.

#### **ACCELERATE YOUR TIME TO VALUE**

By leveraging a software-as-a-service model and the expertise of Sysoft private cloud, you can dramatically accelerate time to value with Sysoft Business Intelligence for Spend Analytics (BISA) SaaS. The software is configured to suit your processes and methods.

You can select the number of users and duration of your agreement on the basis of your business needs.

Sysoft BISA SaaS is automatically maintained and updated by Sysoft, so you always have the most current technology. Applications and servers are located in highly secure data centers that feature an array of physical and network safeguards to protect sensitive business data. With no hardware to manage or software to maintain, you can focus on your spend management and reporting needs, not IT.

## REALIZE A LOW TOTAL COST OF OWNERSHIP

With Sysoft BISA SaaS, you can streamline spend analytics operations and increase business insight with minimal cost and complexity. Because the software is delivered as a service, you don't need to hire experienced IT staff to manage and support your software and its underlying IT infrastructure. The software also increases your spend analytics agility so you can rapidly deploy support for spend managements and compliance processes to take advantage of new technologies.

#### **LEARN MORE**

Contact Sam Adhikari, Sysoft Spend Analytics Manager at <a href="mailto:sahikari@sysoft.com">sahikari@sysoft.com</a> or visit us online at www.sysoft.com.

Sysoft Business Intelligence for Spend Analytics (BISA) SaaS provides intuitive user friendly management, monitoring, and compliance services via the cloud.



## **Sysoft Information Sheet**Sysoft Contract Life Cycle Management System

## All the Benefits of Sysoft® Contract Management System Available via the Cloud



How can you realize the benefits of integrated contract management software without the time, cost, or resources required to implement an onpremise solution? Look to the cloud. With the Sysoft® Contract Life Cycle Management solution, you can get the essential contract management software your organization needs for a cost effective fee via Sysoft Software as a Service (SaaS).

#### Summary

Sysoft Contract Management SaaS provides government agencies, businesses or subsidiaries of large companies with a single software solution to manage critical contract management processes in a cloud-based offering. You pay a cost effective fee, and Sysoft Cloud based SaaS takes care of the rest.

#### **Business Challenges**

- Improve access to information that can support decisions to manage your contract management needs
- Create contracts from templates increasing productivity and mitigating errors
- Implement flexible approval process
- · Monitor and manage contracts and insurance certificates with dashboards

#### **Key Features**

- **Complete, integrated functionality** Develop contracts efficiently with templates and use parallel and sequential workflows with notifications
- Contract negotiation and eSignature Maintain control with library supported contract negotiation and eSignature process
- Document Repository Keep contract documents readily available when needed with full search capabilities
- Manage Risk and Insurance Certificates Rest easy knowing your risk is managed efficiently and insurance certificates tracked
- **Contract Monitoring and Compliance** Have a clear handle on expiring contracts and make sure suppliers comply with terms and conditions

#### **Business Benefits**

- Streamline contract management operations with a complete, integrated, cost-effective on-demand solution that is built on proven technology
- Reduce Contract Management cost by avoiding the large capital investment required by traditional software implementations
- Minimize ongoing Contract Management overhead by decreasing the need to hire additional staff to create, manage, monitor, and support your contract management needs
- Increase Contract Management agility and mitigate risk by deploying blockchain based automated smart contracts to automate and reduce resource needs of your contract management process.

#### **For More Information**





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## PROVEN SOFTWARE DEPLOYED AS SOFTWARE as a SERVICE (SaaS)

Numerous government agencies, schools and universities, businesses worldwide recognize the benefits of using the Sysoft® Contract Management system. Designed specifically for contract creation, approval, negotiation, eSignature, monitoring, and management, the software lets you integrate all the critical functions you need to run your entire contract life cycle management process. It enables you to make decisions based on the most updated information through dashboards and visual analytics increasing compliance and reducing risk.

With the Sysoft Cloud based SaaS solution, organizations can realize the benefits of this software without the cost or complexity of an on-premise deployment. Managed and hosted by Sysoft, it provides Web-based access to our proven and powerful contract management software via a private cloud system. You can cost effectively get up and running quickly for a predictable performance that covers software, service, and support.

#### **GET STARTED AND KEEP MOVING**

To get started with Sysoft Contract Management SaaS, identify the contract management process you want to work with, sign up for the configuration and services you want, and you're on your way to results. You can implement the software faster than you can with an onpremise solution, and you'll have a scalable system guiding you along the way to help ensure a smooth deployment.

As your needs change, you can adapt and extend the software with add-on solutions and configurations that have been built by our software team and technology partners to fulfill industry-specific and other needs.

#### **ACCELERATE YOUR TIME TO VALUE**

By leveraging a software-as-a-service model and the expertise of Sysoft private cloud, you can dramatically accelerate time to value with Sysoft Contract Management SaaS. The software is configured to suit your processes and methods.

You can select the number of users and duration of your agreement on the basis of your business needs.

Sysoft Contract Management SaaS is automatically maintained and updated by Sysoft, so you always have the most current technology. Applications and servers are located in highly secure data centers that feature an array of physical and network safeguards to protect sensitive business data. With no hardware to manage or software to maintain, you can focus on your contract management needs, not IT.

## REALIZE A LOW TOTAL COST OF OWNERSHIP

With Sysoft Contract Management SaaS, you can streamline contract management operations and increase business insight with minimal cost and complexity. Because the software is delivered as a service, you don't need to hire experienced IT staff to manage and support your software and its underlying IT infrastructure. The software also increases your contract management agility so you can rapidly deploy support for contract management processes to take advantage of new technologies.

#### **LEARN MORE**

Contact Sam Adhikari, Sysoft CLM Manager at sahikari@sysoft.com or visit us online at cloud.sysoft.com.

Sysoft Contract Life Cycle Management SaaS provides intuitive user friendly contract creation, management, and monitoring services via the cloud.



## **Sysoft Information Sheet**Sysoft eProcurement System (SmartProcure)

## All the Benefits of Sysoft® eProcurement System Available via the Cloud



How can you realize the benefits of automated eProcurement system, online submission, instant bid tabulation, in-depth proposal evaluation with audit trail and transparency, reverse auction, and visual business intelligence reports for best value sourcing without the time, cost, or resources required to implement an on-premise solution? Look to the cloud. With t the Sysoft® SmartProcure solution, you can get the best value sourcing software your organization needs for a cost-effective fee via Sysoft Software as a Service (SaaS).

#### Summary

Sysoft eProcurement Solution (SmartProcure) SaaS provides government agencies, businesses or subsidiaries of large companies with a single cloud based software solution to manage best value sourcing process with efficiency, ease of use, broad supplier outreach, detailed reports, transparency and audit trail.

#### **Business Challenges**

- Broad supplier outreach with online submission capabilities, automated tabulation, proposal evaluation, reverse auction, and detailed reports
- Best value procurement with transparency and audit trail
- Ability for opting for various solicitation processes utilizing the cloud environment
- Use dashboard and visual analytics for business intelligence reports for best value sourcing

#### **Key Features**

- **Complete, integrated functionality** Easy setup, support for bids, RFPs, and informal procurements with online supplier self-registration and submissions, tabulation, proposal evaluations, and reverse auctions
- Ability to select and implement different solicitation methods for each different procurement — Use of various procurement methods to suit every situation
- Automated bid tabulation and in-depth proposal evaluation with ease of use — Use of cloud to facilitate online submission, template based objective evaluation, reporting, and specialized techniques reverse auctions
- Detailed as well as Executive Reports Visual analytics based reports
- Integration capabilities Integration with ERP and other systems

#### **Business Benefits**

- Streamline best value acquisition with transparency, audit trail, risk mitigation, cost reduction, augmented spend compliance, and BI
- Achieve productivity with ease of use, wizards, and excellent support
- Achieve best value sourcing for every single acquisition
- Improve solicitation to award process by deploying real time visual dashboards, reports, and system generated communication

#### **For More Information**

Contact Sysoft at erfp@sysoft.com, or visit us online at <a href="mailto:cloud.sysoft.com">cloud.sysoft.com</a>.





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## PROVEN SOFTWARE DEPLOYED AS SOFTWARE as a SERVICE (SaaS)

Numerous government agencies, schools and universities, NGOs, and businesses worldwide recognize the benefits of using the Sysoft® SmartProcure system. Designed specifically for compliance, productivity, and diverse and wide supplier participation, the software lets you integrate all the critical functions you need to run your eProcurement process. It enables you to make decisions based on the most updated information through dashboards and visual analytics increasing compliance and productivity through systematic process flow.

With the Sysoft Cloud based SaaS solution, organizations can realize the benefits of this software without the cost or complexity of an on-premise deployment. Managed and hosted by Sysoft®, it provides Web-based access to our proven and powerful solicitation management software via a private cloud system. You can cost effectively get up and running quickly for a predictable performance that covers software, service, and support.

#### **GET STARTED AND KEEP MOVING**

To get started with Sysoft SmartProcure SaaS, identify the eProcurement process you want to work with, sign up for the configuration and services you want, and you're on your way to results. You can implement the software faster than you can with an on-premise solution, and you'll have a scalable system guiding you along the way to help ensure a smooth deployment.

As your needs change, you can adapt and extend the software with add-on solutions and configurations that have been built by our software team and technology partners to fulfill industry-specific and other needs.

#### **ACCELERATE YOUR TIME TO VALUE**

By leveraging a software-as-a-service model and the expertise of Sysoft private cloud, you can dramatically accelerate time to value with Sysoft SmartProcure SaaS. The software is configured to suit your processes and methods.

You can select the number of users and duration of your agreement on the basis of your business needs.

Sysoft SmartProcure SaaS is automatically maintained and updated by Sysoft, so you always have the most current technology. Applications and servers are located in highly secure data centers that feature an array of physical and network safeguards to protect sensitive business data. With no hardware to manage or software to maintain, you can focus on your solicitation creation, management and approval workflow needs, not IT.

## REALIZE A LOW TOTAL COST OF OWNERSHIP

With Sysoft SmartProcure SaaS, you can streamline eProcurement operations and increase business insight with minimal cost and complexity. Because the software is delivered as a service, you don't need to hire experienced IT staff to manage and support your software and its underlying IT infrastructure. The software also increases your proposal evaluation transparency, audit trail, and agility so you can rapidly deploy support for productivity and compliance processes to take advantage of new technologies.

#### **LEARN MORE**

Contact Sam Adhikari, Sysoft SmartProcure Manager at <a href="mailto:sahikari@sysoft.com">sahikari@sysoft.com</a> or visit us online at <a href="http://cloud.sysoft.com">http://cloud.sysoft.com</a>

Sysoft RFP SmartProcure SaaS provides intuitive user friendly eProcurement management, broad supplier outreach, monitoring, transparency, audit trail, and compliance services via the cloud.



**Sysoft Information Sheet** Sysoft RFP Proposal Evaluation (eRFP)

## All the Benefits of Sysoft® RFP Proposal Evaluation & BI reporting Available via the Cloud



How can you realize the benefits of automated template driven proposal evaluation, online submission, flexible evaluator workflow management, and business intelligence reports for best value sourcing without the time, cost, or resources required to implement an on-premise solution? Look to the cloud. With the Sysoft® RFP Proposal **Evaluation & BI Reporting** (eRFP) solution, you can get the best value sourcing software your organization needs for a cost-effective fee via Sysoft Software as a Service (SaaS).

#### Summary

Sysoft Solicitation RFP Proposal Evaluation & Business intelligence Reporting (eRFP) SaaS provides government agencies, businesses or subsidiaries of large companies with a single cloud based software solution to manage proposal evaluations for best value sourcing, transparency, and audit trail.

#### **Business Challenges**

- Proposal evaluation for best value sourcing where price is not the only factor
- Maintain transparency and audit trail
- Ability for consensus as well as other scoring methods with strength and weakness analysis as well as evaluator comments with scoring guides
- Use dashboard and visual analytics for business intelligence reports for best value sourcing

#### **Key Features**

- Complete, integrated functionality Easy setup, separate evaluator interface, unlimited criteria, cost models, executive and drill down reports, unlimited iterations include oral and risk evaluations
- Cost Models including statistical interpretations Use of various cost models and use of statistical techniques for handling outliers
- **Evaluator Interface** Evaluators have access to their own environments
- Detailed as well as Executive Reports Visual analytics based reports
- Other capabilities Setting upset levels, evaluator scoring guides, auto generated debriefing statements, unlimited scoring methods and processes

#### **Business Benefits**

- Streamline proposal evaluation with a complete, integrated, cost-effective solution for best value sourcing with transparency and audit trail
- Achieve productivity by flexible evaluator workflow management and template based reusable evaluation set up
- Achieve best value sourcing with flexible processes for every single RFP
- Improve solicitation approval management by deploying real time visual dashboards, reports, and system generated communication

#### For More Information





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Numerous government agencies, schools and universities, NGOs, and businesses worldwide recognize the benefits of using the Sysoft® eRFP system. Designed specifically for compliance, productivity, and diverse and wide supplier participation, the software lets you integrate all the critical functions you need to run your RFP evaluation process. It enables you to make decisions based on the most updated information through dashboards and visual analytics increasing compliance and productivity through systematic evaluation process flow.

With the Sysoft Cloud based SaaS solution, organizations can realize the benefits of this software without the cost or complexity of an on-premise deployment. Managed and hosted by Sysoft, it provides Web-based access to our proven and powerful solicitation management software via a private cloud system. You can cost effectively get up and running quickly for a predictable performance that covers software, service, and support.

#### **GET STARTED AND KEEP MOVING**

To get started with Sysoft eRFP SaaS, identify the proposal evaluation process you want to work with, sign up for the configuration and services you want, and you're on your way to results. You can implement the software faster than you can with an on-premise solution, and you'll have a scalable system guiding you along the way to help ensure a smooth deployment.

As your needs change, you can adapt and extend the software with add-on solutions and configurations that have been built by our software team and technology partners to fulfill industry-specific and other needs.

#### **ACCELERATE YOUR TIME TO VALUE**

By leveraging a software-as-a-service model and the expertise of Sysoft private cloud, you can dramatically accelerate time to value with Sysoft Proposal Evaluation (eRFP) SaaS. The software is configured to suit your processes and methods.

You can select the number of users and duration of your agreement on the basis of your business needs.

Sysoft eRFP SaaS is automatically maintained and updated by Sysoft, so you always have the most current technology. Applications and servers are located in highly secure data centers that feature an array of physical and network safeguards to protect sensitive business data. With no hardware to manage or software to maintain, you can focus on your solicitation creation, management and approval workflow needs, not IT.

## REALIZE A LOW TOTAL COST OF OWNERSHIP

With Sysoft eRFP SaaS, you can streamline RFP life cycle management operations and increase business insight with minimal cost and complexity. Because the software is delivered as a service, you don't need to hire experienced IT staff to manage and support your software and its underlying IT infrastructure. The software also increases your proposal evaluation transparency, audit trail, and agility so you can rapidly deploy support for productivity and compliance processes to take advantage of new technologies.

#### **LEARN MORE**

Contact Sam Adhikari, Sysoft eRFP Manager at <a href="mailto:sahikari@sysoft.com">sahikari@sysoft.com</a> or visit us online at <a href="http://cloud.sysoft.com">http://cloud.sysoft.com</a>

Sysoft RFP Proposal Evaluation and Business Intelligence Reporting (eRFP) SaaS provides intuitive user friendly management, monitoring, and compliance services via the cloud.



**Sysoft Information Sheet**Sysoft Reverse Auction Engine

## All the Benefits of Sysoft® Reverse Auction Engine Available via the Cloud



How can you realize the benefits of automated selfmonitoring reverse auction process for actively promoting active competition among Suppliers and providing an intuitive interface that puts the negotiating power into the hands of Buyers without the time, cost, or resources required to implement an on premise solution? Look to the cloud. With the Sysoft® Reverse Auction Engine (RAE) solution, you can get the essential reverse auction software your organization needs for a cost-effective fee via Sysoft Software as a Service (SaaS).

#### **Summary**

Sysoft Reverse Auction Engine (RAE) SaaS provides government agencies, businesses or subsidiaries of large companies with a single cloud-based software solution to perform reverse auction in a controlled and self-monitoring environment to promote active competition among Suppliers and providing an intuitive interface that puts the negotiating power into the hands of Buyers.

#### **Business Challenges**

- Promote active competition between suppliers utilizing technologies for outreach and broad participation
- Use a systematic process for reverse auction that requires minimal resource
- Use real time dashboard and visual analytics to monitor and provide compliance in an unbiased reverse auction process
- Produce auction reports that provides business intelligence reports for compliance, audit trail, and transparency

#### **Key Features**

- **Complete, integrated functionality** automated self-monitoring reverse auction process with audit trail and transparency
- Eight step simple process Solicitation Creation, Review & Workflow Management; Auction Solicitation Release and Supplier Reach out; Supplier Communication, Support and Follow-up; Auction Preparation; Training for Responsive Suppliers; Online Auction active online event; Award Decision; Auction Review for Continuous Improvement and Auction KPI measurement
- System controlled self-monitoring Auction Process to reduce resource requirement for reverse auction
- Auction reports Get real time detailed and summary reports for audit trail
  and transparency

#### **Business Benefits**

- Improve supplier competition to reduce cost and improve performance
- Improve negotiating power by making buyers in control
- Achieve procurement flexibility where reverse auction can make sense
- Improve overall supply chain process by integrating reverse auction as a possible alternative component

#### For More Information





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## PROVEN SOFTWARE DEPLOYED AS SOFTWARE as a SERVICE (SaaS)

Numerous government agencies, schools and universities, NGOs, and businesses worldwide recognize the benefits of using the Sysoft® RAE system. Designed specifically for controlled self-monitoring reverse auction process, the software lets you integrate all the critical functions you need to achieve promote competition among suppliers and bring more negotiation power to the buyers. It enables you to make decisions based on the most updated information through dashboards and visual analytics increasing compliance and productivity through systematic reverse auction process flow.

With the Sysoft Cloud based SaaS solution, organizations can realize the benefits of this software without the cost or complexity of an on-premise deployment. Managed and hosted by Sysoft, it provides Web-based access to our proven and powerful solicitation management software via a private cloud system. You can cost effectively get up and running quickly for a predictable performance that covers software, service, and support.

#### **GET STARTED AND KEEP MOVING**

To get started with Sysoft RAE SaaS, identify the reverse auction process you want to work with, sign up for the configuration and services you want, and you're on your way to results. You can implement the software faster than you can with an on-premise solution, and you'll have a scalable system guiding you along the way to help ensure a smooth deployment.

As your needs change, you can adapt and extend the software with add-on solutions and configurations that have been built by our software team and technology partners to fulfill industry-specific and other needs.

#### **ACCELERATE YOUR TIME TO VALUE**

By leveraging a software-as-a-service model and the expertise of Sysoft private cloud, you can dramatically accelerate time to value with Sysoft Reverse Auction Engine (RAE) SaaS. The software is configured to suit your processes and methods.

You can select the number of users and duration of your agreement on the basis of your business needs.

Sysoft RAE SaaS is automatically maintained and updated by Sysoft, so you always have the most current technology. Applications and servers are located in highly secure data centers that feature an array of physical and network safeguards to protect sensitive business data. With no hardware to manage or software to maintain, you can focus on your reverse auction needs, not IT.

### REALIZE A LOW TOTAL COST OF OWNERSHIP

With Sysoft RAE SaaS, you can streamline reverse auction operations and increase competition among suppliers and provide buyers with more negotiating power with minimal cost and complexity. Because the software is delivered as a service, you don't need to hire experienced IT staff to manage and support your software and its underlying IT infrastructure. The software also increases your procurement process agility so you can rapidly deploy support for productivity and compliance processes to take advantage of new technologies.

#### **LEARN MORE**

Contact Sam Adhikari, Sysoft RAE Manager at <u>sahikari@sysoft.com</u> or visit us online at <u>www.sysoft.com</u>.

Sysoft Reverse Auction Engine (RAE) SaaS provides intuitive user friendly management, monitoring, measurement, and compliance auction services via the cloud.



#### **Sysoft Information Sheet**

Sysoft Solicitation Creation and Approval Workflow Management

## All the Benefits of Sysoft® Solicitation Creation and Approval Workflow Available via the Cloud



How can you realize the benefits of automated template driven solicitation creation, reuse, and flexible workflow management without the time, cost, or resources required to implement an on-premise or solution? Look to the cloud. With the Sysoft® Solicitation Creation and Approval Workflow Management (SCAW) solution, you can get the essential solicitation management software your organization needs for a cost-effective fee via Sysoft Software as a Service (SaaS).

#### Summary

Sysoft Solicitation Creation and Approval Workflow (SCAW) SaaS provides government agencies, businesses or subsidiaries of large companies with a single cloud based software solution to manage solicitations and workflows for compliance, adequate supplier diversity and participation, and transparency.

#### **Business Challenges**

- Improve solicitation development with template library driven reuse and automation for required compliance
- Monitor and manage approval process with visual analytics and real time dashboards
- Publish solicitation in website, third party solicitation announcement and management sites, social networking, podcast, and webcast sites
- Use dashboard and visual analytics for augmenting diverse supplier participation

#### **Key Features**

- Complete, integrated functionality Automated solicitation creation, approval workflow and amendment management, Q&A management, Prebid video conferencing, and publishing via multiple media sites.
- Flexible Workflow Management Business rule based automated and flexible approval workflow implementation with notifications
- **Supplier Participation** Visualize and report supplier diversity and participation in solicitations
- Unlimited Approval Workflow Roles Many levels of approvers have access to the system with role based login to approve solicitations
- **Export capabilities** Export solicitations in various formats to maximize supplier participation

#### **Business Benefits**

- Streamline solicitation creation and workflow management operations with a complete, integrated, cost-effective solution
- Achieve productivity by flexible workflow management and approval dashboards
- Achieve solicitation process compliance with standard templates
- **Improve solicitation approval management** by deploying real time visual dashboards, reports, and system generated communication

#### **For More Information**





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With the Sysoft Cloud based SaaS solution, organizations can realize the benefits of this software without the cost or complexity of an on-premise deployment. Managed and hosted by Sysoft, it provides Web-based access to our proven and powerful solicitation management software via a private cloud system. You can cost effectively get up and running quickly for a predictable performance that covers software, service, and support.

#### **GET STARTED AND KEEP MOVING**

To get started with Sysoft SCAW SaaS, identify the solicitation management and approval process you want to work with, sign up for the configuration and services you want, and you're on your way to results. You can implement the software faster than you can with an on-premise solution with consultants, and you'll have a scalable system guiding you along the way to help ensure a smooth deployment.

As your needs change, you can adapt and extend the software with add-on solutions and configurations that have been built by our software team and technology partners to fulfill industry-specific and other needs.

#### ACCELERATE YOUR TIME TO VALUE

By leveraging a software-as-a-service model and the expertise of Sysoft private cloud, you can dramatically accelerate time to value with Sysoft Solicitation Creation and Approval Workflow (SCAW) SaaS. The software is configured to suit your processes and methods.

You can select the number of users and duration of your agreement on the basis of your business needs.

Sysoft SCAW SaaS is automatically maintained and updated by Sysoft, so you always have the most current technology. Applications and servers are located in highly secure data centers that feature an array of physical and network safeguards to protect sensitive business data. With no hardware to manage or software to maintain, you can focus on your solicitation creation, management and approval workflow needs, not IT.

## REALIZE A LOW TOTAL COST OF OWNERSHIP

With Sysoft SCAW SaaS, you can streamline solicitation life cycle management operations and increase business insight with minimal cost and complexity. Because the software is delivered as a service, you don't need to hire experienced IT staff to manage and support your software and its underlying IT infrastructure. The software also increases your solicitation creation, management, and approval workflow agility so you can rapidly deploy support for productivity and compliance processes to take advantage of new technologies.

#### **LEARN MORE**

Contact Sam Adhikari, Sysoft SCAW Manager at <a href="mailto:sahikari@sysoft.com">sahikari@sysoft.com</a> or visit us online at <a href="mailto:www.sysoft.com">www.sysoft.com</a>.

Sysoft Solicitation Creation and Approval Workflow (SCAW) SaaS provides intuitive user friendly management, monitoring, and compliance services via the cloud.



## **Sysoft Information Sheet**Sysoft Vendor Performance Monitoring

## All the Benefits of Sysoft® Vendor Performance Monitoring Available via the Cloud



How can you realize the benefits of automated template driven measurement of vendor performance and key performance indicators without the time, cost, or resources required to implement an onpremise or solution? Look to the cloud. With the Sysoft® Vendor Performance Monitoring (VPM) solution, you can get the essential supplier performance measurement software your organization needs for a costeffective fee via Sysoft Software as a Service (SaaS).

#### Summary

Sysoft Vendor Performance Monitoring (VPM) SaaS provides government agencies, businesses or subsidiaries of large companies with a single cloud based software solution to measure, monitor, and report periodic supplier performance and related key performance indicators (KPI).

#### **Business Challenges**

- Improve best value sourcing via measurement and monitoring vendor performance over time during the entire life cycle of the contract
- Monitor, manage, report, and benchmark vendor performance and KPIs with visual analytics and real time dashboards
- Provide feedback to vendors on their periodic performance over time to allow them improve their performance during the entire life cycle of the contract
- Feed the measurements back to RFP process for better future source selection

#### **Key Features**

- **Complete, integrated functionality** Automated template driven vendor performance and KPI measurement and reporting over time.
- Flexible measurement metrics Use different measurement metrics for different kinds of projects
- Supplier Participation Get suppliers involved in VPM process
- Unlimited Benchmarking Benchmark the data over time and with other comparable organizations
- Flexible VPM components Use flexible processes including end user survey, formal evaluation from operations managers, and emergency logs

#### **Business Benefits**

- Improve best value sourcing and mitigate vendor performance risk with periodic comprehensive automated KPI and VPM measurements
- Achieve productivity by better management of vendors using objective evaluation results during the entire life cycle of the contract
- Achieve supplier involvement in best value sourcing results, augmented quality, reduced risk, and cost reduction over time
- **Better sourcing through better RFx process** by deploying real time visual dashboards, reports, and system generated communication

#### **For More Information**





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## PROVEN SOFTWARE DEPLOYED AS SOFTWARE as a SERVICE (SaaS)

Numerous government agencies, schools and universities, NGOs, and businesses worldwide recognize the benefits of using the Sysoft® VPM system. Designed specifically for measurement of vendor performance and KPIs over time, the software lets you integrate all the critical functions you need to achieve compliance and best value in sourcing processes. It enables you to make decisions based on the most updated information through dashboards and visual analytics increasing compliance and productivity through systematic solicitation process flow.

With the Sysoft Cloud based SaaS solution, organizations can realize the benefits of this software without the cost or complexity of an on-premise deployment. Managed and hosted by Sysoft, it provides Web-based access to our proven and powerful solicitation management software via a private cloud system. You can cost effectively get up and running quickly for a predictable performance that covers software, service, and support.

#### **GET STARTED AND KEEP MOVING**

To get started with Sysoft VPM SaaS, identify the vendor performance and KPI models you want to work with, sign up for the configuration and services you want, and you're on your way to results. You can implement the software faster than you can with an on-premise solution, and you'll have a scalable system guiding you along the way to help ensure a smooth deployment.

As your needs change, you can adapt and extend the software with add-on solutions and configurations that have been built by our software team and technology partners to fulfill industry-specific and other needs.

#### **ACCELERATE YOUR TIME TO VALUE**

By leveraging a software-as-a-service model and the expertise of Sysoft private cloud, you can dramatically accelerate time to value with Sysoft Vendor Performance Measurement (VPM) SaaS. The software is configured to suit your processes and methods.

You can select the number of users and duration of your agreement on the basis of your business needs.

Sysoft VPM SaaS is automatically maintained and updated by Sysoft, so you always have the most current technology. Applications and servers are located in highly secure data centers that feature an array of physical and network safeguards to protect sensitive business data. With no hardware to manage or software to maintain, you can focus on your supplier performance and KPI measurements needs, not IT.

## REALIZE A LOW TOTAL COST OF OWNERSHIP

With Sysoft VPM SaaS, you can streamline vendor performance measurement and monitoring operations and increase business insight with minimal cost and complexity. Because the software is delivered as a service, you don't need to hire experienced IT staff to manage and support your software and its underlying IT infrastructure. The software also increases your VPM and KPI measurement and RFx process improvement agility so you can rapidly deploy support for productivity and compliance processes to take advantage of new technologies.

#### **LEARN MORE**

Contact Sam Adhikari, Sysoft VPM Manager at <a href="mailto:sadhikari@sysoft.com">sadhikari@sysoft.com</a> or visit us online at <a href="mailto:cloud.sysoft.com">cloud.sysoft.com</a>.

Sysoft Vendor Performance Measurement (VPM)
SaaS provides intuitive user friendly management,
monitoring, measurement, and compliance services
via the cloud.

